

"WHEN I FIRST WENT LOOKING FOR EFFECTIVE CLIMATE CHANGE ORGANIZATIONS, EVERYONE SAID 'YOU HAVE TO TALK TO CLIMATE SOLUTIONS!' I FOUND IN THEM A COMPELLING MIX OF PASSION AND PRAGMATISM—THEY UNDERSTAND THAT REAL SOLUTIONS HAVE TO MAKE ECONOMIC SENSE, BUSINESS SENSE, AND POLITICAL SENSE. THAT APPROACH HAS MADE THEM THE GLUE THAT BINDS TOGETHER ALL OF THE DIFFERENT ORGANIZATIONS WORKING ON THIS ISSUE."

—JABE BLUMENTHAL, BOARD VICE PRESIDENT

Seattle Office

1402 Third Avenue, Suite 1305
Seattle, WA 98101
Phone: 206-443-9570
Fax: 206-624-2022
Email: info@climatesolutions.org

Olympia Office

219 Legion Way SW, Suite 201
Olympia, WA 98501
Phone: 360-352-1763
Fax: 360-943-4977
Email: info@climatesolutions.org

Montana Office

Missoula, MT
Phone: 406-239-8358
Email: Bethberlin@climatesolutions.org

www.ClimateSolutions.org




Climate Solutions
PRACTICAL SOLUTIONS TO GLOBAL WARMING

Annual Report 2007

A photograph of a river flowing through a dense forest. The river is cascading over numerous large, moss-covered rocks, creating white water rapids. The surrounding forest is lush and green, with sunlight filtering through the trees. The overall scene is serene and natural.

How does a small,
Northwest organization
help solve one of
the biggest global
issues of our time?



...With a clear vision,
the right partnerships,
and a steady focus
on real solutions.

Climate Solutions focuses on practical and profitable solutions to global warming in our region.

We pioneered a strategy to lead climate initiatives across the Northwest, while building a base for strong national action. We worked across the partisan divide to build long-term relationships with diverse groups that had their own interests in clean energy. Through years of patient organizing and bridge-building, Climate Solutions has developed vibrant partnerships with a wide array of business, farm, government and civic interests.

We work with agriculture to spur rural development with clean energy production. We engage business leaders to encourage clean energy investment and create jobs. We develop workable policy solutions for the future. And we work with our allies to turn ideas into action by getting legislation passed, like the Washington Climate Action and Green Jobs bill.

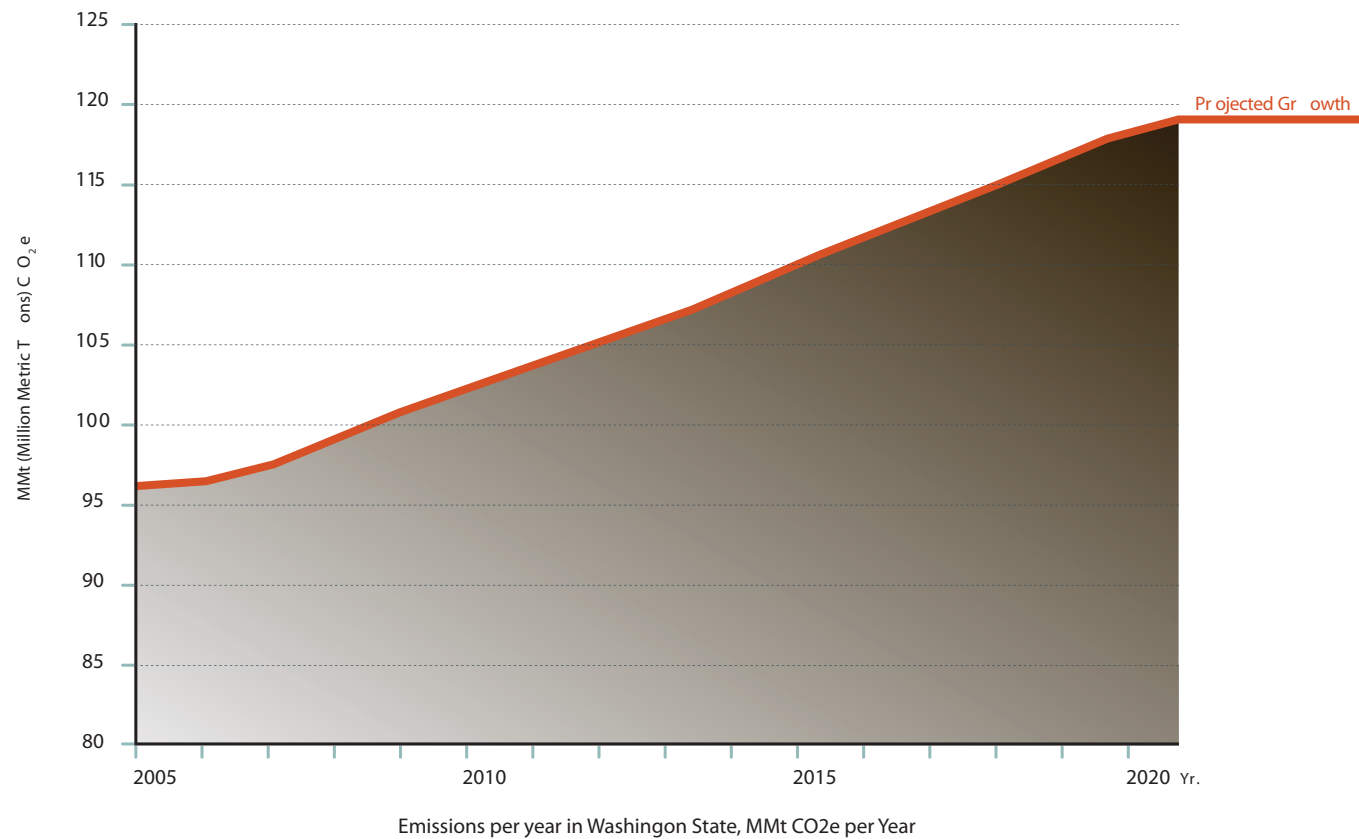
Stabilizing the climate is a challenge so big that the standard approach of pollution control and environmental advocacy is not enough. And while a major challenge, climate stabilization also presents a major opportunity. It requires a new vision—the engagement of a broader spectrum of interests, who will all benefit from a new sustainable prosperity based on clean energy technology. We’ve built a coalition across cities and farms, business and labor, environmentalists and social justice advocates, for practical energy solutions that will be profitable for all society. With public demand for bold action at an unprecedented high, it’s time for Climate Solutions.



The growing emissions problem can seem staggering...

In Washington state alone, tailpipes, smokestacks and other sources annually release ten times as much CO₂ every year as Mount St. Helens released when it erupted in 1980. Left unchecked, this Northwest state's contribution to global warming pollution will reach nearly 120 million metric tons per year by 2020.

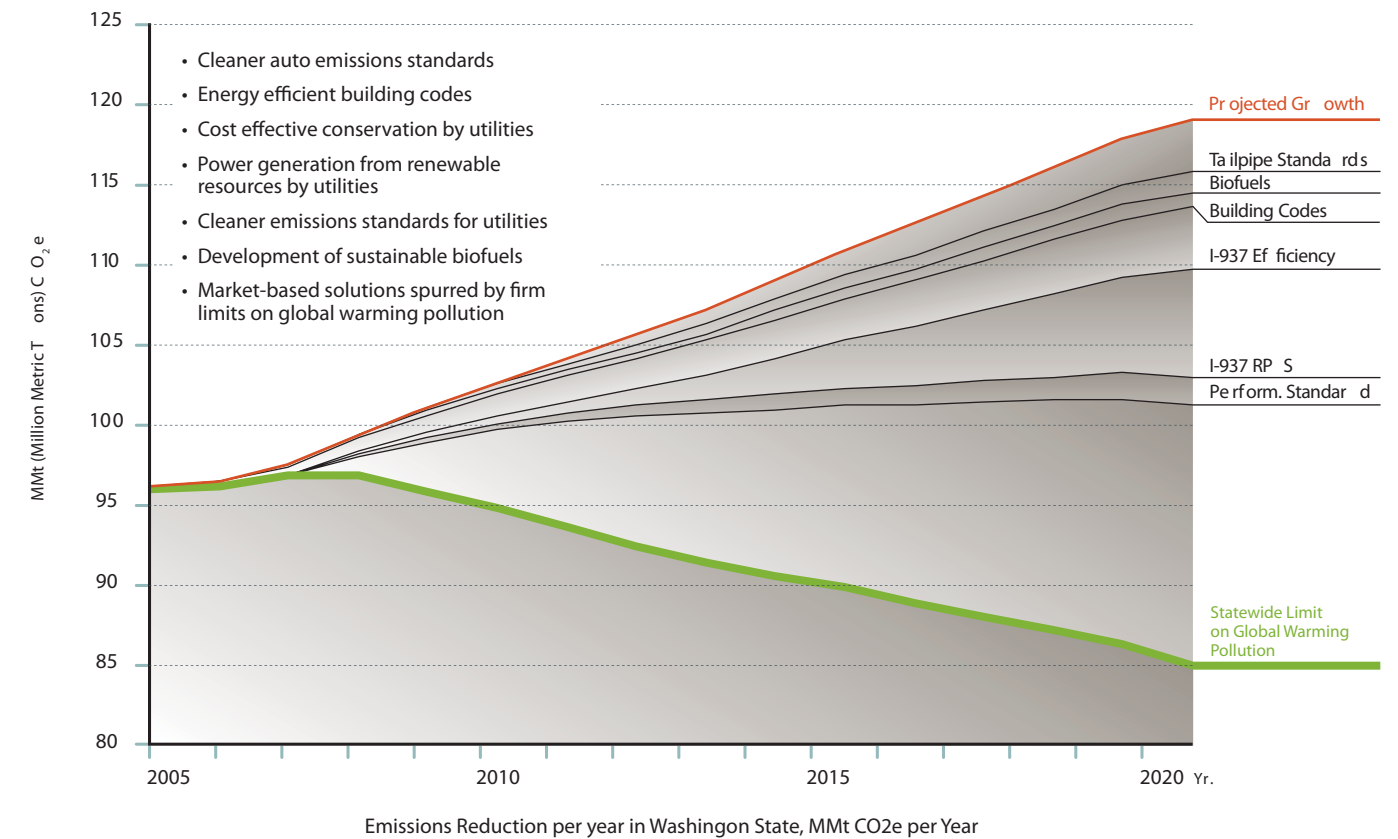
PROJECTED EMISSIONS



But we can do something about it.

Model policies being developed in the Northwest will reduce global warming pollution to 1990 levels by 2020 by spurring a clean energy revolution that reduces emissions even as our economy and population grow. These policies will set the stage for more ambitious reductions needed to stabilize the climate and further clean energy sector growth.

PROJECTED EMISSIONS REDUCTIONS



The graph above, prepared by Governor Gregoire's Climate Action Team, is a projection of greenhouse-gas emissions in Washington. The top red line projects emissions if we continue to increase polluting at our current rate. The bottom green line represents Governor Gregoire's plan for reducing emissions to 1990 levels by 2020. The "wedges" are new laws and programs that have effectively stabilized emissions. Climate Solutions was instrumental in implementing all of these programs, and we are working to establish new programs to meet and exceed the reduction goal.

How Climate Solutions helped pass Washington's Climate Action and Green Jobs Bill

This year, Climate Solutions brought conservation groups and social justice advocates, venture capitalists and faith leaders, labor unions and businesses together to pass Climate Action and Green Jobs (HB 2815). This important legislation combines limits on climate pollution with workforce training to ensure that the clean energy transition delivers widely-shared prosperity. "Score one for hope," says Climate Solutions campaign director Beth Doglio.

"It's a very significant step forward, absolutely fundamental to be doing what we need to do in this state to reduce greenhouse gas emissions in a way that doesn't damage the economy," said Washington State Department of Ecology director Jay Manning, co-chairman of the state's Climate Action Team. "This bill is a great combination of doing the right thing by the environment and doing the right thing by the economy."



"I WANT TO CONGRATULATE KC GOLDEN ON THE WORK THAT HE AND HIS COLLEAGUES ARE DOING. IT'S IMPORTANT TO HAVE THESE GRASSROOTS ORGANIZING MOVEMENTS. IT COMPLIMENTS THE WORK OF THE ALLIANCE FOR CLIMATE PROTECTION THAT I HAVE THE PRIVILEGE OF CHAIRING."

—AL GORE ADDRESSING THE US CONFERENCE OF MAYORS CLIMATE PROTECTION SUMMIT, NOVEMBER 1, 2007

STEP-BY-STEP: TURNING AN IDEA INTO LAW

1
DUE DILIGENCE
Climate Solutions' Senior Advisor Ross Macfarlane uses his years of experience in environmental law and policy to identify which existing laws will have to be changed to enable Washington to successfully implement the climate goals the legislature established in 2007, then writes the initial proposal for legislation.

2
COALITION BUILDING
The organization builds a powerful coalition and seeks input and support from other stakeholders, from environmental groups and governmental agencies to business leaders and farmers, to work out specifics everyone can support, making passage possible.

3
INFLUENCING
Climate Solutions policy director K.C. Golden exerts leadership as a member of Governor Gregoire's Climate Action Team, building support for a strong action plan taking serious steps to reduce global warming pollution and move to a cleaner and more efficient energy future. Washington State estimates that emissions reductions measures will result in a \$900 million net gain to the state economy.

4
SPONSORSHIP
With the support of the powerful coalitions built by Climate Solutions and the recommendation of the Climate Action Team, Governor Christine Gregoire decides to sponsor the bill and advocates for its passage.

5
CREATING AWARENESS
Climate Solutions communications director Andy Grow collaborates with the Washington Environmental Council (WEC) to generate consistent, positive media coverage and editorial support for the bill. WEC and Climate Solutions work in close partnership, recruiting sponsors for the legislation, lining up support from legislative leaders, and securing the Governor's strong support.

6
GRASSROOTS ENGAGEMENT
The team calls up its grassroots support network to create a buzz coming at lawmakers from all sides, getting the press to write articles, and people to write letters to the editor, call their representatives, come to events. Earth Ministry activates its network of church members to come to events, meet with law makers.

7
APPLYING PRESSURE
High profile business voices from Climate Solutions' Business Leaders for Climate Solutions group meet with legislators, publish opinion pieces in media. Workforce development and labor leaders testify about the need for green jobs.

8
SUCCESS!
State Senate and House pass bill committing Washington to binding limits on global warming pollution, and establishing a training program for an estimated 25,000 green jobs by 2020.

Wind power, solar power, sustainable biofuels —much of the actual production of sustainable energy is going to be done out on the farm.

CONTRIBUTION FROM AMERICA'S FARMS, RANCHES & FORESTS TO ENERGY PRODUCTION IN THE U.S. BY 2025

YEAR	INCREASE IN U.S. FARM-BASED ENERGY PRODUCTION
2010	\$61 billion
2015	\$227 billion
2020	\$449 billion
2025	\$704 billion

Energy produced from America's farms, ranches, and forests will increase from \$61 billion in 2010 to \$704 billion in 2025. Source: 25% Renewable Energy for the United States by 2025: Agricultural and Economic Impacts, Table 19. University of Tennessee (2006)

America's farms, ranches and forests could provide 25% of the country's total energy by 2025, generating \$700 billion in new economic activity in rural areas annually, while cutting CO₂ emissions by one billion tons. Though first it's going to take some education and some enabling legislation, to jumpstart the process. Climate Solutions is working on both.

Climate Solutions orchestrated a coalition of leading agriculture groups to advocate for a massive scale-up in clean energy funding, generating bipartisan support from the Congressional delegations from all four Northwest states. With their support Congress endorsed the 25% x '25 plan as the national goal and provided \$2.4 billion in development funds.

Climate Solutions also brings farmers together with energy specialists and utility officials at its Harvesting Clean Energy conferences, to collaborate on how to start and fund clean energy projects. Inspired at the conference by the potential for clean energy to revive the rural economy in her area, Peggy Beltrone, commissioner of Cascade County, Montana, began a program to

aggressively market its wind resources. Her county is now hosting a steady stream of developers from all over the world, who've so far built one \$10 million wind farm, and leased 200,000 more acres. Farmer Kent Madison, of Madison Farms, Echo, OR, met a grant writer at the conference who got him \$500,000 in funding for a wind farm. Now Madison and his neighbors are installing 40 turbines to produce 60MW of power for Portland's city utility.

"I had an evolution in my thinking," says Madison. "I realized I wasn't a farmer—I was a natural resource manager."

"THE MESSAGE AT CLIMATE SOLUTIONS' HARVESTING CLEAN ENERGY CONFERENCES IS THAT PEOPLE CAN TAKE ACTION—WE'RE ALL PART OF THE SOLUTION. PEOPLE WALK AWAY INSPIRED TO DO SOMETHING, AND GET THE TOOLS TO DO IT."

—PEGGY BELTRONE, COUNTY COMMISSIONER
CASCADE COUNTY, MONTANA



New kinds of clean energy present a major business opportunity, and will create well-paid new jobs in the regions that have supportive policies.

Renewable energy is already a big business. Companies making biofuels, wind power, solar power and fuel cells saw revenues jump 40% in 2007, to \$74 billion. That will likely more than triple in the next decade—to some \$255 billion by 2017, says a recent study by Clean Edge. Some \$2.5 billion in venture capital poured into clean technology ventures last year.

Climate Solutions is working with Northwest business leaders to encourage policymakers to enact the necessary legislation to draw this growth to our region. It got some 250 business leaders in Oregon and Washington, representing companies with \$2.3 billion in annual revenues and managing \$4.6 billion in venture capital, to sign a letter to all state and national Northwest policymakers asking them to support clean energy legislation.

It also mobilized these leaders to talk directly to legislators, and publish opinion pieces in the press, contributing directly to passage of renewable energy standards in both states. "I've gone to see state legislators, done testimony, outreach, gotten on the committee's agenda," says David Chen, founder and principal

of Equilibrium Capital. "Climate Solutions is very effective at bringing business leadership to bear on this issue."

"From what we as investors are seeing, clean energy technology can become as big and valuable to the Northwest as semiconductors, electronic and computer equipment, software and communication technology," venture capitalist Nancy Floyd, managing director of Nth Power, told legislators, noting that key companies will choose to locate in regions with policies that create reliable markets for clean energy. The six new plants making wind energy equipment in the US all located in states with renewable energy requirements.

"IT'S ALL ABOUT JOBS AND INNOVATION, CLIMATE SOLUTIONS IS VERY EFFECTIVE AT BRINGING BUSINESS LEADERSHIP TO BEAR ON THIS ISSUE."

—DAVID CHEN, CHAIR, THE OREGON INNOVATION COUNCIL & FOUNDER AND PRINCIPAL, EQUILIBRIUM CAPITAL



GREEN JOBS OPEN OPPORTUNITIES



These new clean energy technologies are expected to provide plenty of well-paid new local jobs, but they'll need workers with new skills. Washington State's Center of Excellence for Energy Technology at Centralia College, for example, reports demand is strong for graduates of its two year program, and graduates are landing entry-level jobs paying \$33,000-\$62,000 a year. The state estimates it will need 25,000 additional workers if it's to get 15% of its electricity from renewable sources by 2020.

"For me, training for a job in renewable energy is a personal choice and an economic choice," says former coal mine worker Brian Ford, now training for a clean energy job at the school. "I think the growth is going to be in the green industries. And I just feel better about what I'm doing versus working at a coal plant."

Climate Solutions maps the road to carbon-free prosperity.

Climate Solutions is working with Portland consulting firm Clean Edge to map the way to the clean energy economy in the Northwest. The resulting Carbon Free Prosperity report Carbon Free Prosperity report will be a practical roadmap to help communities in Oregon and Washington attract green tech investment dollars, grow the kinds of companies that provide real clean energy solutions, and create tens of thousands of new jobs. Clean Edge CEO Ron Pernick, who is leading this effort, is an author of *The Clean Tech Revolution*, a ground breaking book on the efforts of communities around the country to replicate the success of the Silicon Valley.

ENABLING THE SMART GRID

Climate Solutions is helping to pioneer the “smart grid”, which adds microprocessor intelligence to the electrical network, from smart appliances and buildings to smart substations and transmission lines. Intelligently adjusting demand and distribution in real time could potentially cut peak electrical loads by 15%, and could save \$70 billion in new power plants and wires over the next 20 years.

Initial work with the Pacific Northwest National Laboratories (PNNL) found a cluster of existing smart grid players in the region, who then came together to run a demonstration project of smart appliances that responded to grid conditions, with water heaters and clothes dryers that turned themselves off for brief periods when electrical supply was limited. The system cut peak demand by 16% for days on end, without users noticing any difference.

Climate Solutions convened some 70 experts to build consensus on the next steps. As a result the region's utilities are now designing a framework for utility regulation to create incentives for developing the smart grid. Climate Solutions' next step, the Building Energy Nexus project, aims at forging regional partnerships to foster large-scale demonstration projects linking smart buildings and electrified vehicle fleets to the smart grid to dramatically reduce energy usage.

DEVELOPING SUSTAINABLE BIOFUELS

Climate Solutions also played a pivotal role in enacting Washington's 2007 bioenergy legislation, getting some \$6.5 million in funding for developing the next generation of sustainable biofuels—based on local waste materials, or native feedstocks that won't require land or resources better used for growing food. Some of the funding is going towards field trials of potential local feedstock crops like perennial grasses, to identify those best suited to sustainable production, and to find ways to process the byproducts into other useful products to further bring down costs.

Most promising near term, says Washington State University professor Shulin Chen, interim director of the Center for Bioproducts and Bioenergy, is producing energy from some of Washington's 17 million tons of unused dry biomass each year, from crop and forest residue, animal and municipal waste. Converting that local waste stream into methane, and then burning the methane to generate electricity could power 15%-40% of the homes in eastern Washington. Chen's group is starting commercial tests of a more economical anaerobic digester that can process large enough quantities of manure and waste to generate electricity to sell into the grid, while producing saleable peat-moss-like soil conditioner and slow release fertilizer.

“PEOPLE GET IT: FOSSIL FUEL DEPENDENCE IS DISRUPTING THE CLIMATE, DRAINING THE ECONOMY, AND UNDERMINING NATIONAL SECURITY. FOLKS ARE PLENTY WORRIED. AND THEY'RE READY—HUNGRY—FOR REAL, CREDIBLE, ECONOMIC ANSWERS. WE AIM TO BE THE WINDOW TO REAL SOLUTIONS.”

—KC GOLDEN, POLICY DIRECTOR, CLIMATE SOLUTIONS



WHAT CAN ONE CITY DO ABOUT A PROBLEM AS BIG AS GLOBAL WARMING?

Every local official who has taken a stand for climate solutions has faced the question.

Cities are where the rubber meets the road when it comes to reducing global warming pollution. And local climate strategies are delivering lower energy costs and accelerating progress towards “smart growth”—with better land use and more transportation choices. But the role for local action doesn't stop at the city limits. US cities have emerged as global leaders in the fight against climate change.

Seattle, working in close partnership with Climate Solutions, has led the way. The city was the first major US city to commit its municipal utility to deliver power with zero net emissions of global warming pollution, creating an anchor market for new clean energy industries and cutting consumers' power bills. With Seattle in the lead, more than 800 US cities have taken up the challenge of meeting the Kyoto Protocol goals. So what can one city do? Act locally, and inspire climate solutions globally.

WHO WE ARE: OUR TEAM



- 01 Rhys Roth, Director of Strategic Innovation
- 02 Shannon Segdwick, Office Manager
- 03 Meagan Dixon, Field Associate
- 04 Suzanne Malakoff, Communications Associate
- 05 KC Golden, Policy Director
- 06 Jessica Coven, Policy Specialist
- 07 Teresa Myers, Development Director
- 08 Ross Macfarlane, Senior Advisor, Business Partnerships
- 09 Andy Grow, Communications Director
- 10 Beth Doglio, Campaign Director
- 11 Patrick Mazza, Research Director
- 12 Ethan Schaffer, Individual Gifts & Grants Manager
- 13 Gregg Small, Executive Director

NOT PICTURED:
Conner Sharpe, Director of Finance and Administration
Joelle Robinson, Field Director
Pat Gibbon, Harvesting Clean Energy Program Manager
Beth Berlin, Field Organizer

“CLIMATE SOLUTIONS JUST MIGHT BE THE FINEST REGIONAL CLIMATE GROUP IN THE WORLD.”

—DENIS HAYES, PRESIDENT
BULLITT FOUNDATION

CLIMATE SOLUTIONS LEADERSHIP

Gregg Small, Executive Director, brings more than a decade of experience leading non-profit organizations to the job of setting Climate Solutions' strategic vision and managing its daily operations. Before joining Climate Solutions in 2008, Gregg served as the Executive Director of the Washington Toxics Coalition and of the California-based Pesticide Watch, where he gained extensive experience bringing together diverse constituencies in coalitions to get things done. He's a leader in the Priorities for a Healthy Washington collaborative of environmental organizations working together to pass strong environmental policies.

K.C. Golden, Policy Director and advocate-in-chief is a national figure, well known as an environmental strategist and speaker, noted for his emphasis on positive solutions. He serves on Governor Gregoire's Climate Action Team, co-founded the national 1Sky coalition of groups working for climate policy, and was recently recognized by *Seattle Magazine* as one of its "Power 25" Most Influential People and its "Eco Hero #1". He serves on the boards of the US Climate Action Network, the Renewable Northwest Project, and the advisory committee of Al Gore's Alliance for Climate Protection. K.C. was formerly Washington State's Energy Policy Director, and a special assistant to the Mayor of Seattle for clean energy and climate policy initiatives.

Rhys Roth, Director of Strategic Innovation, is one of the founders of Climate Solutions, who bridges partisan divides with his infectious enthusiasm, to get people actively engaged. He's one of the few environmental leaders to spend most of his time with farmers, businessmen, and evangelical leaders. Rhys leads the Harvesting Clean Energy agriculture program and has helped replicate this groundbreaking model in other regions of the country. He also leads Climate Solutions' effort to engage the Northwest high-tech community in building a world-class clean energy industry and creating clean energy jobs.

Beth Doglio, Campaign Director, brings the parts together. She oversees the legislative campaigns, shepherding bills through the legislature by calling up the right action from Climate Solutions' network of constituent communities at the right times. Beth was previously a campaign organizer and development director for Audubon Washington, and Executive Director of Washington Conservation Voters (WCV).

Patrick Mazza, Research Director, another founding member of the Climate Solutions team, is a clean energy policy expert who works with industry, utility, and scientific experts to create key reports and build collaborative understandings that map the way to practical clean energy policies, from the smart grid and smart buildings, to sustainable biofuels and wind power for rural revitalization.

Teresa Myers, Development Director since 1999, oversees the general management and tracking of foundations, major donor development and membership, including fundraising campaigns, events, direct mail, annual report and other fundraising related communications. Prior to Climate Solutions, Teresa worked in the financial industry as an independent financial advisor.

Andy Grow, Communications Director, has more than 25 years experience in politics and policy, communications strategy, media relations, community relations and public affairs. He's been a consultant to political and public education campaigns, public officials, non-profits, labor unions and governments. Andy has also worked as a city council and congressional staffer, and as a communications director or campaign manager on statewide campaigns.

WHO WE ARE: OUR SUPPORTERS

CLIMATESOLUTIONSBOARDOFDIRECTORS

Steve Sundquist, president, retired after 21

years at the Russell Investment Group in Tacoma. Steve is now a lead partner for Social Venture Partners and a member of the Seattle School Board.

Jabe Blumenthal, vice president, designer of the first version of Excel at Microsoft, went on to head the science department at Lakeside High School in Seattle. Now active in regional environmental endeavors, he was instrumental in the effort to protect Loomis Forest in northeastern Washington.

Paul Knox, secretary, directs asset building activities at the Washington State Department of Community, Trade and Economic Development, where he has developed work training programs and worked to improve the competitiveness of key manufacturing sectors.

Russ Lehman, treasurer, lawyer, policy advisor to a governor, and founder of public affairs non profits, is currently a visiting faculty member at The Evergreen State College.

Alexandra Loeb, former VP for the tablet PC at Microsoft, now pursues her environmental interests in the Northwest. She's currently board chair of Conservation Northwest.

Liz Thomas is a partner at Kirkpatrick & Lockhart, Preston Gates Ellis LLP, where she practices energy and utilities law, working primarily with independent power producers and municipal utilities, and in developing utility legislation.

James Dailey is director of Micro Energy Credits, aiming to source carbon offsets from the developing world.

Aron Thompson, avid fly fisherman, supports Northwest organizations that work on climate change, salmon and steelhead and the rivers they spawn in, and sustainability.

Heidi Wills manages a local non-profit that serves disadvantaged children. As a member of the Seattle City Council, she chaired its Energy and Environmental Policy committee, and worked as environmental policy staff to the King County Executive.

Anne McGuire is a general partner of Equilibrium Capital LLC, a venture capital investment firm committed to funding and growing leading companies in the area of sustainability.

Rob Grady is vice president, beverage, for the Starbucks Coffee Company, where he is responsible for product innovation and product management of all hot and cold hand-crafted beverages served in Starbucks stores around the world. He has also worked in business development for Starbucks New Ventures.

DONORS

Climate Solutions would like to express its deep gratitude for the continued commitment and support from the following individuals, foundations and companies who make our work possible:

\$25,000+ funders

Alki Fund of Tides Foundation
Jabe Blumenthal & Julie Edsforth
Bullitt Foundation
Butler Family Fund
Tom & Sonya Campion
Ecoworks Foundation
Edwards Mother Earth Foundation
The Energy Foundation
Fries-Tait Foundation
HKH Foundation
Lemelson Foundation
New Priorities Foundation
Ordinary People Foundation
Rockefeller Family Fund
Social Venture Partners
Taproot Foundation
The Seattle Foundation
Tremaine Foundation

\$10,000 to \$24,999 Funders

Anonymous
Anonymous
Karen Fries
Bruce & Gretchen Jacobsen
Janelia Foundation
Hendrix Foundation
Kongsgaard-Goldman Foundation
Alexandra Loeb & Ethan Meginnes
Ruthann Lorentzen
Martin-Fabert Foundation
Eric Michelman & Patricia Shanley
Microsoft Giving Program
Michael Slade
Steve & Liann Sundquist
Maryanne Tagney-Jones & David Jones
Kathy Washienko & Mike Mathieu
Rogers & Julie Weed
Martha Wyckoff
Vulcan, Inc.

\$5000 to \$9999 donors

David & Leigh Bangs
Gino Borland
Paul & Debbi Brainerd
Earth Share of Washington
Jodi Green & Mike Halperin
Chris Hawkins & Sayre Hodgson
Lars & Eva Johansson
Levitan Family Foundation
Pacific Ethanol
Mary Pigott
Donna Sakson & Jonathan Mark

\$1000 to \$4999 donors

Anonymous
Dawn Aiken & Miguel de Campo
Paul & Donna Balle
Bruce Blume
Robert & Sarah Blumenthal
Addie Spencer & David Bonauto
Karen Brown
Dave Chase
Dave Chen
Tim Crosby
Marc Daudon & Maud Smith Daudon
Aaron & Susan Fairchild

Nancy Floyd & Barry London
Christian & Midori Fulghum
Paul Garner
KC Golden
KD Hallman
Jane Harvey & Charlie Curtis
George Heidorn & Margaret Rothschild
Susan McGrath & Joel Horn
Paul Horton
David Kaplan
Tim Kerr & Cynthia Wells
Pieter Knook & Anne Wolff
Elizabeth Linen Low & David Low
Richard Linterman
Ross & Lisa Macfarlane
Rob Lehman
Christopher Mathews
Robert Matthews
David Maymudes & Emily Anthony
Chelsie Papiez
Kevin Phaup & Catherine Wissink
Judy Pigott
John Plaza
Bill Pope & Teresa Castner
Propel Biofuels
Tom & Sally Reeve
David Remington
Dave Richards
Robin Rifkin
Carol Riley
Floyd & Judy Rogers
Russell Family Foundation
The Saltzman Family
Art Smith
Stephanie Solien & Frank Greer
Valerie Tarico
Elizabeth Thomas & Ron Roseman
Aron & Sara Thompson
Martin & Alex Tobias
Janet Tremaine Stanley & Philip Stanley
Stephen Voorhees
Doug & Maggie Walker
Alla Weinstein
Tim Wood

\$500 to \$999 donors

Eric Bessette
William & Joclynn Brent
Robert Ingman & Marie Doyle
Bill & Nancy Dunbar
Liz Dunn
Pat Edgington
Wiley & Marianne Kitchell
Stuart Liebowitz & Mary Cooper
Thomas & Joann Loehr
Steve & Teri Mason
Darrin & Shaula Massena
Diane McDade
Scott Miller
David Nathanson
Ingrid Rasch
Amy Shaw & Dave George
Dave Warren
Gordon Wheat & Megan Hubbard

up to \$500 donors

Brad & Nicole Ack
Fred & Mary Jane Adair
Harvey Addie
Sara Belle Ail
Ed & Diane Armbrust
Scott Armstrong
Carol Arnold & Jim Compton
Page Atcheson
Dominique Bachelet
Timothy Ball
David & Jennifer Baker

Elizabeth Barclay Bekiroglu
Stuart & Jacqueline Barthold
John Beale & Megan Bonner
Patricia Beasley & Jon Kroman
Cynthia Beck
Polly Freeman & Jim Becker
Brooke Bell
Tom Bjorgen
Gale Blomstrom
Sharon Wilson & Van Bobbitt
Jay & Robin Bodner
Desiray Bailey & Deborah Brandt
George & Karen Bray
Stephen Bray & Diane Dakin
Christopher & Beth Brentlinger
William A Broadhead
Christopher Brown
Nathan Brown
Christopher Brown
Nathan Brown
Beth & Jerry Brownfield
Arra & John A. Browning
Mark Bruner
Sarah Sanford
Michael Burnett & Mary Henry
Barrett Burr
Eugene Cade
Glenda Carper
Liz Carr
Sara Cate & Russell Maier
Dave Catterson
Carolyn & Roy Chapel
Carrie Chee
Janet Chen
T. Clawson
Mary Coacher
Joel & Mary Jane Cohen
Kathy Cokelet
Tim & Sue Coleman
Stephanie & Tom Condon
Brett Cook
Beverly Corwin
Ian Cox
Stewart Henderson & Kathy Cox
Tom Crawford
John Crutcher
Thad & Jo Cruzt
John Cusick
James Dailey & Kristen Lenhart
Charlie & Kate Davidson
Dick & Cameron Davis
Janet & Warren Dawes
Jana & Bill Dean
Beth Doglio & Eddy Cates
Sarah J Doherty
John Donahue
Rachel Donnette
Jan Drago
Kathy Dunbar & Bill Gruver
Tom Eaton
Bunny Edelson
Jeffrey Edelson
Barbara Edelson
Donna Ewing & Sue Minahan
Andrea Faste
Matt Fikejs
Michael Fischer
Tom FitzHugh
Leianne & Michael Flynn
Jaime Forsyth
David Foster & Julia Sokoloff
Larry & Kristin Pierson-Franks
Polly Freeman & Jim Becker
Rachel Friedman
Michael Fritz
Amy Barnett & Arthur Furukawa
Holly Gadbow
Martha Rosemeyer & Mario Gadea-Rivas
Dr. William & Beverly Galen

Carolyn Gangmark
Sam & Christine Garst
Stanley Geffen
Larry Geri
Beth Germain
Jenny Gibbs
Ted & Connie Gilbert
Stephanie Ginsberg
Joseph B Ginsburg
Harry Glickman
Sergey & Lilia Goldman
Elaine Goldman
Ron & Meirav Goldner
Linda Goldstein
Douglas & Lila Goodman
Eban Goodstein
Philip & Robyn Grad
William & Denise Graham
Matthew Green
Susan Gresset
Robert Grott & Vera Jagendorf
Shawn Grunberger
Richard Grunder
Angelika Hagen-Breaux
Chris Hagerbaumer
Eldon Haines
Roel Hammerschlag
Jack Hanemann
Milt Harper
Liz Harris
Arnie & Sue Hayden
Ashley Henry
Winnie Hepler
Tom McDonald & Anne Hirsch
Harriet Strasberg & Steve Hodes
Rich & Stacey Waterman-Hoey
Renee & Irwin Holzman
Diane Horn
Lisa Horowitz
Bruce & Pongimon Howe
Sandra Hulteen
Sego Jackson
Donna Jackson
Sarah Jaynes
Sarah Jewett
Antonia Jindrich & David Dicks
Kelvie Johnson
Lin Nelson & Peter Kardas
Sheri Katz
Susan Kavanaugh & Glenn Blackmon
Robert Kenny
Sharon & Jeff Kenyon
Michael Kern
Johanna Kertesz
Cheryl Simrell King
Paul Knox & Sara Holt
Eleanor & John Knox
Molly Knox & Parker MacCready
Alexis & Philip Knudsen
Anna Kodesch
Jane Koenig
Michelle Koutnik
Karin Kraft
John Lamanna
Malinda Lamm
Anna Landau
Mary Beth Lang & James Erskine
Ann Lindsay Lawrence
Dick & Dianne Lee
Bill Lemon
Julie & Eric Leuvrey
Pam & Paul Lewis
Sheila & Victor Levy
Lynn Lichtenberg
Bruce Lieberman & Marlene Meyer
Charles Stephens & Rebecca Liebman
Michelle Lincoln
Ron Lindsay
Karen Litfin

Paul Loeb
David Love
Randy & Barb Lovre
Rosemary Lowry
Rob Cole & Jean Macgregor
John MacLean
Doug Mah
Sara Cate & Russell Maier
Dan & Bonnie Mailey
Tom Mandel
Dave Manelski
Pete & Ana Marshall
Susan Martin
Steve & Teri Mason
Melody Mayer
Virginia McCabe
Christopher & Cynthia McCall
Michael & Kathy McCormick
Margit McGuire & Steve Milam
Stephen & Rebecca McIntyre
Brain McKeon
Jacqueline McVey
Roger Mellem
Sol E. Menashe
Sam & Susan Merrill
Andrew Merrills
Gabe Meyer
Susan Takemoto & David Miller
Dave Monthie & Jan Ball
Michael Moore
Robert Morey
Marcy & Ron Morris
Gita Moulton
Mark Murphy
Gary Murrow
Teresa & Dale Myers
Sharon Nelson
Jerome & Dora Newman
Deborah Noble
Sharon O'hara
The Oken Family
Craig & Lyne Olson
Robert & Jerelyn Osborn
Jan Osborn
Larry & Evie Oxman
Susan Parham
Ed Mills & Irene Pasternack
Allan & Roberta Pease
Howard & Carol Pellett
Elizabeth Penney
Rick Peters
Alison Peters
Beverlee Peterson
Lonnie Petrucelli
Katatrina Pflaumer
Douglas J. Phillips
Don & Jeanne Poirier
Greg Polkinghorn
Edward Hershberg & Valerie Jill Poris
Aaron Potter
Paul Przybylowicz
Bruce Reed
Ruth Elfstrom Riggles
Gary Ritner
Catherine Rivers
Dennis & Sharon Rockwood
Chuck & Nancy Roehm
Dr. Stephen Schneider & Dr. Terry Root
Martha Rosemeyer
Gideon & CJ Rosenblatt
Norman & Judy Rosenbloom
Michelle Rosenbloom
Tiffany & Eric Rosenfeld
Howard Rosenfeld
Felicia Rosenthal
Gayle Rothrock
Scott Royer
Adam Ruben
Dick & Deanne Rubinstein

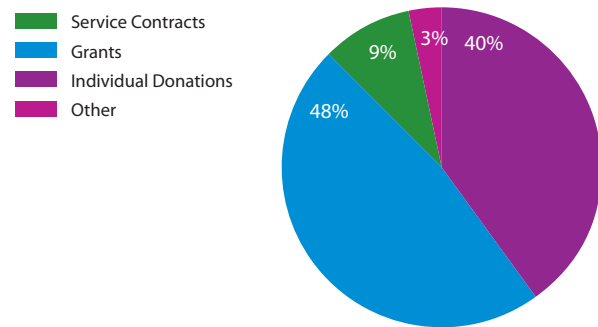
Mike Ruby
Diane Rudeen
Marian Wineman & John Rundall
Abby Ruskey & Naki Stevens
Steve Salmi
Marjorie Saltzman
Dan Saltzman
Skip & Marilla Satterwhite
Paul Sausville
Tanya Schaefer
John Schaefer
Ethan Schaffer
Harold & Arlene Schnitzer
Patricia Schwartz
Cynthia Walker
Glenn & Molly Seaverns
Carol & Mel Seger
Nishant Shah & Deborah Casanova
Marge & Allan Sherman
Kent Shively & Renee Shank
Ron & Rosemary Sikes
Barbara & Michael Silverstein
Char Simons
Stefanie Skiljan
Sherry Smith & Matthew Huston
Rebecca Smith & Jeffrey Johnson
Kent Snyder
Silje Sodal
Joe Joy & Susan Southwick
Sara Souza
Stanley Stahl
David Starliper
Janie Starr
Mackenzie & John Solaro
Chris Stegman
Tom & Mary Jane Stern
Jessica Stern
Bruce & Sheila Stern
Kristin & Andy Stewart
Richard Gammon & Carol Stoel-Gammon
Louise Stonington
Scott & Colleen Stromatt
Catherine Suter
John & Tiffany Tanasse
Sallie Teutsch
Jeanne & Bob Thomas
Steven Trotter
Bing Tso & Janet Gwilym
Doug Tuman
Cruz Turcott
The United Churches of Olympia
Philip Vandeman
Rae & Wim Verhoef
Sally Vogel
Connie & Rich Voget
David Vollan
Eva Walleston
Esther Wayne
Dove Pincus Weiner
Michele & Aaron Weingeist
Sandy & Elaine Weinstein
Ray Welkin
John White & Kathy Giglio
David & Melissa Wickwire
Gary Wilburn
Kevin Wilhelm
Heidi Wills & Kobi Yamada
Loren & Muriel Winterscheid
Norman Wolf
Womancare
Kevin Houghton & Rachel Wood
Gary & Sandra Worthington
Ken Zarker & Denise Pantelis
Alan Zarky
Renee Rutz & Robert Zdebski
Jack & Sandra Zeiger
Beverly & Marty Zell
Min Zidell
Judy Zodda

FINANCIALS

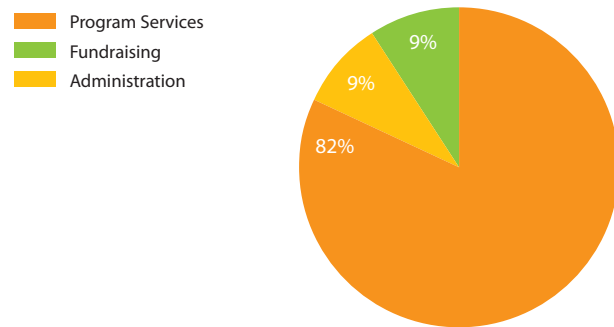
STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS
Fiscal year ending December 31, 2007 (With Comparative Totals from 2006)

	2007	2006
INCOME		
Grants	\$470,800	\$522,276
Individual Donations	553,339	349,634
Service Contracts	107,234	62,268
Other	38,000	3,315
Total Income	\$1,169,373	\$937,493
EXPENSES		
Program Services	\$984,923	\$690,561
Administration	107,850	68,786
Fundraising	106,945	81,098
Total Expenses	\$1,199,718	\$840,445
OTHER REVENUES AND EXPENSES		
Loss on Sale of Donated Stock	\$627	\$151
Net Change in Assets	\$(30,972)	\$96,897
Net Assets at Beginning of Year	954,729	857,832
Net Assets at End of Year	\$923,757	\$954,729

SOURCES OF REVENUE (FY 2007)



ALLOCATION OF PROGRAM FUNDS (FY 2007)



The financial statements of Climate Solutions as of December 31, 2006 and December 31, 2007 were examined by the independent certified accounting firm, Aiken & Sanders. The above are financial highlights. A complete set of audited financial statements is available upon request.

To learn more about supporting Climate Solutions, please visit ClimateSolutions.org, or call us to arrange a private meeting.

Taproot FOUNDATION **PRINTING CONTROL** **COMPENDIUM INCORPORATED**

Climate Solutions expresses its gratitude to the Taproot Foundation and its dedicated, creative team for the production of this annual report: John Beale, Lara Behnert, Katharine Conroy, Paula Doe, Jay Drowns, Philip Gerity, and Todd Olsen. Special thanks to Printing Control, Spicer's Paper, and Compendium Inc. for underwriting the complete cost of printing the annual report.

All photos © Jay Drowns, except page 14, which are courtesy McKinstry Co.

FSC **Mixed Sources** Product group from well-managed forests, controlled sources and recycled wood or fiber. www.fsc.org Cert no. SW-COC-001530 © 1996 Forest Stewardship Council