Climate Solutions’ mission is to accelerate practical and profitable solutions to global warming by galvanizing leadership, growing investment and bridging divides.
LETTER FROM THE DIRECTOR

Since our founding in 1998, Climate Solutions has focused on establishing cutting-edge policy and partnership models in the Northwest. With your help, we’ve worked tirelessly to promote solutions to climate change by building a new economy here in our region. In 2009, we saw continued progress in creating the powerful partnerships that have made us so successful.

Our Business Leaders for Climate Solutions network continues to expand, more than tripling in the past year. A key part of this network is our newly formed Montana Business Leaders for Clean Energy, which now includes over 200 business and agricultural leaders mobilizing to promote strong climate and clean-energy policy. Members of our network flew to Washington, DC, met with members of Congress from the Northwest and published influential opinion pieces on the clean-energy economy in leading papers throughout the region.

Alongside our allies in the environmental community – including strong organizations like Washington Environmental Council, Sightline Institute, Oregon Environmental Council and many others – we have worked together to build effective statewide coalitions like Washington’s Environmental Priorities Coalition and the Healthy Climate Partnership in Oregon. These efforts are uniting dozens of organizations into a focused voice for strong public policies that grow the clean-energy economy and cut carbon pollution.

Our newest program, New Energy Cities, is demonstrating how alliances between local elected officials, utilities, community leaders, businesses and workers can come together to establish innovative models for powering our cities now and into the future. We are working closely with communities including Albany and Salem, Oregon; Spokane and Thurston County, Washington; and Jackson, Wyoming.

And our oldest program, Harvesting Clean Energy, enjoyed another strong year, highlighted by our annual conference. In 2009 the conference went to Billings, Montana where CS staff convened influential meetings with the Montana governor and Congressional delegation. We repeated our success with the conference this year in Kennewick, Washington, where over 500 farmers, economic development professionals, entrepreneurs and others gathered to share information on building the rural economy through clean energy.

Granted we didn’t get as far as we had hoped in 2009 – specifically with regard to passing federal climate and clean-energy legislation. However, we continue to strengthen and diversify the unique bridges we have built. These partnerships are helping to make the emerging clean-energy economy real here in the Northwest, establishing a model for the nation and creating political support for policy reforms that will bring about a brighter, cleaner future.

Thank you for all that you do to support Climate Solutions.

Gregg Small
Executive Director
Working for strong climate and clean-energy policy

Climate Solutions leads climate and clean-energy initiatives in the Pacific Northwest, while supporting and building a powerful base for strong national climate and clean-energy action. Through years of deliberate organizing and bridge building, we have developed powerful, long-term partnerships with a wide array of business, agriculture, government and civic interests.

Locally and Regionally

In Washington: Climate Solutions led the coalition to advocate for House Bill 2227, building off the green jobs training program we pioneered in 2008. We also worked closely with Governor Gregoire’s office to support the Cap and Invest bill which she introduced in the Legislature. Governor Gregoire proved to be a steadfast climate leader, issuing an Executive Order, signed in May 2009, which implemented critical elements of the previously proposed climate bill.

In Oregon: Working to promote a clean-energy and climate agenda at the Oregon Legislature, we co-founded the Healthy Climate Partnership with other climate advocacy groups and collaborated to pass a variety of bills including a low carbon fuel standard, energy and building codes and financing for clean energy. We organized the Oregon business community to engage in climate issues and build bridges between business leaders and environmental groups to create a unified clean-energy business voice.

In Montana: Our Montana team worked aggressively to engage farmers, ranchers and clean-energy businesses to support strong state and federal climate and clean-energy legislation. We built a Montana Business Leaders for Clean Energy coalition that has grown to include over 200 Montana business and agricultural leaders. And due in part to our efforts and close work with Governor Schweitzer’s staff, Montana’s first ever Green Jobs bill gained bipartisan support during the 2009 legislative session.

In Idaho: We partnered with the Idaho Farm Bureau and USDA Idaho to increase the flow and quality of Rural Energy for America Program (REAP) grants to Idaho’s farmers, ranchers and rural communities. We recruited four dozen business leaders to sign on to our letter encouraging Idaho’s congressional delegation to focus economic stimulus investment on strategies to create jobs in the clean-energy sector.
Nationally

Climate Solutions led the campaign to ensure Northwest congressional leadership on the landmark American Clean Energy and Security Act (ACES), which passed the House of Representatives in June 2009. Our coalition activated the grassroots, educated policymakers and catalyzed regional support for the landmark bill. While far from perfect, this historic bill was a critical federal commitment to move our nation away from fossil fuel dependence and into a new energy era.

We then directed momentum for the campaign to ensuring Northwest support for strong climate action in the US Senate in 2010. We were able to organize powerful communications efforts to have our partners in the business, environment and agriculture communities speak to the media, sign-on to letters to policy makers, meet with elected officials, testify at hearing, write op-eds and participate in teleconferences.

Globally

In December 2009, the UN’s Climate Change Conference took place in Copenhagen, Denmark. The global framework for climate change mitigation beyond 2012, as laid out in the Kyoto Protocol, was to be agreed upon in those weeks.

Climate Solutions helped deliver and support the strongest contingent of local elected officials (including Washington Governor Gregoire and Seattle Mayor Nickels) to the international climate negotiations. We facilitated a collaborative, energetic presence at the UN Climate Conference from US NGOs, as board members of the US Climate Action Network and 1Sky.

Working with national partners, we catalyzed a rapid, successful campaign that broke the logjam on international financing for clean-energy development, the one major breakthrough in the negotiations leading to the Copenhagen Accord.

112 nations -- the most vulnerable ones, the ones least able to afford intellectual dishonesty about the climate crisis -- made a valiant stand for science and justice. Their moral authority grew. I hope what they did here will stir humanity’s conscience as deeply as it did mine.

- KC Golden, Policy Director,
writing from Copenhagen, Dec. 2009
Building Bridges - Climate Solutions’ Programs

Business Leaders for Climate Solutions

The Business Leaders for Climate Solutions (BLCS) program brings together executives, entrepreneurs, and investors from around the Northwest to make the case for clean and efficient energy. BLCS cultivates and builds support from traditional economy companies who recognize that leadership on strong climate policy and clean-energy solutions is critical to a sustainable economy.

In 2009 we tripled the size of our BLCS network to over 700 businesses, executives, investors and entrepreneurs, and we organized many opportunities for our members to influence elected officials at the federal and state levels.

In Montana, we leveraged our constituent base, including our agricultural and business contacts, and built the Montana Business Leaders for Clean Energy coalition that began in January 2009 and has grown to include over 200 Montana business and agricultural leaders throughout the state whom we’ve mobilized to promote strong climate policies.
New Energy Cities

*New Energy Cities* (NEC) helps pioneering Northwest cities take charge of their energy future and channel investment into clean, renewable, super-efficient energy systems that generate local jobs and economic development. We offer expertise in city-led program innovation, clean-energy finance, public engagement, sustainability strategies and 21st century energy systems.

In 2009 NEC conducted workshops in Jackson Hole, WY; Spokane, WA; and Albany and Salem, OR. We demonstrated that our pioneer city model is extremely attractive to local leaders throughout the Northwest, by creating Roadmaps and Action Plans which advance an integrated energy systems vision that dovetails energy efficiency, distributed renewable energy, smart grid and electric vehicle strategies.

Harvesting Clean Energy

In January 2009, we hosted our 9th annual *Harvesting Clean Energy* conference in Billings which drew over 500 people to eastern Montana. Conference highlights included a packed crowd for an interactive forum with Montana Senators Jon Tester and Max Baucus, and a rousing clean-energy call-to-action from Governor Brian Schweitzer.

Through our Harvesting Clean Energy program, we worked closely with USDA state rural development offices in Washington, Idaho and Montana to explore how we can best help support the goal of bringing more Farm Bill funding into the Northwest.

And we continued to air our very successful weekly “Harvesting Clean Energy Report” on over 30 radio stations in Washington, Oregon and Idaho. As the conference approached, we reached out to 24 new stations in Montana to keep listeners informed on key clean-energy policy issues and the opportunities these policies offer to agriculture and rural communities.
2009 ACCOMPLISHMENTS

- Led the coalition in Washington State to advocate for House Bill 2227, building off the green jobs training program Climate Solutions pioneered in 2008.

- Built a Montana Business Leaders for Clean Energy coalition in January 2009 that has grown to include over 200 Montana business and agricultural leaders who are mobilized to promote strong climate policies.

- Celebrated Climate Solutions’ 10th anniversary with our first annual breakfast in Seattle, which drew over 500 guests and surpassed our fundraising goals.

- Launched Oregon’s Healthy Climate Partnership to advocate for a variety of bills, including a low carbon fuel standard, energy and building codes, and financing for clean energy.

- Partnered with the Idaho Farm Bureau and USDA Idaho to increase the flow and quality of Rural Energy for America Program (REAP) grants to Idaho’s rural communities.

- Launched New Energy Cities with workshops in Jackson Hole, WY; Spokane, WA; and Albany and Salem, OR. New Energy Cities helps Northwest cities transition to a clean, renewable, super-efficient energy system.


- Hosted over 500 attendees for our 9th Harvesting Clean Energy conference in Billings, MT, featuring an interactive forum with Montana Senators Tester and Baucus, and a rousing clean-energy call-to-action from Governor Schweitzer.
- Tripled the size of our *Business Leaders for Climate Solutions* and *Montana Business Leaders for Clean Energy* networks to more than 700 businesses, executives, investors and entrepreneurs.

- Hosted our first signature event in Portland, which celebrated the first year of our Oregon office.

- Delivered the strongest contingent of local officials, including Washington Governor Gregoire and Seattle Mayor Nickels, to the UN Climate Change Conference and broke the logjam on the one major breakthrough in the accords: international financing for clean-energy development.

- Coordinated the campaign to ensure Northwest congressional leadership on the landmark American Clean Energy and Security Act (ACES).

- Organized the “Rally for the Climate, Clean Energy Jobs, and Clean Air”, which attracted a crowd of over 2000 demonstrators to the EPA climate hearings in Seattle.

- Partnered with veterans groups to organize a Veteran’s Day event to highlight the link between climate change and national security.

- Organized the “350 Day of Action”, which attracted over 700 people to the Seattle Center as part of a worldwide demonstration to draw attention to the importance of the number 350 to avoid a climate catastrophe (350 parts per million is the level scientists have identified as the safe upper limit for CO2 in our atmosphere).

*Climate Solutions’ Annual Breakfast is a not to miss event. I’m constantly amazed how each year the event inspires and brings together the community unlike any other event in the area. The program gets better each year, and I often leave inspired and called to action.*

- Kevin Wilhelm, Sustainable Business Consulting, author of *Return on Sustainability*
Climate Solutions Team

1. Patrick Mazza, Research Director
2. Bonnie Frye Hemphill, Business Partnerships Fellow
3. Beth Berlin, Montana Director
4. KC Golden, Policy Director
5. Cameron Duncan, NEC Program Assistant
6. Gregg Small, Executive Director
7. Rhys Roth, Director of Strategic Innovation
8. Teresa Myers, Events Director
9. Conner Sharpe, Director of Finance and Administration
10. Joëlle Robinson, Field Director
11. Beth Doglio, Campaign Director
12. Eileen Quigley, Program Director, New Energy Cities
13. Shannon Sedgwick, Bookkeeper
14. Ross Macfarlane, Senior Advisor, Business Partnerships
15. Jamie Hogue, Oregon Field Representative
16. Owen Atkins, Grants Manager
17. Savitha Reddy Pathi, Development Director
18. Suzanne Malakoff, Communications Associate

Not pictured
Current staff
Lisa Adatto, Oregon Director; Jessica Finn Coven, Policy Specialist

2009 Staff
Andy Grow, Director of Communications; Pat Gibbon, Harvesting Clean Energy Program Manager;
Ethan Schaffer, Director of Major Gifts

2009 Board
Paul Knox, Dorthe Scherling Nielsen, Aiko Schaefer

The Climate Solutions team extends a warm thanks to our 2009 volunteers and interns for their contributions and hard work.
Climate Solutions Board of Directors

Jabe Blumenthal, Co-President
Jabe is the designer of the first version of Excel at Microsoft. He was instrumental in the effort to preserve Loomis Forest in northeastern Washington.

Alexandra Loeb, Co-President
Alex is a former VP for the tablet PC at Microsoft who now pursues her environmental interests in the Northwest. She is currently board chair of Conservation Northwest.

James Dailey, Secretary
James is Director of Micro Energy Credits, aiming to source carbon offsets from the developing world. He formerly worked at the Grameen Technology Center.

Phil Gerity, Treasurer
Phil is a management consultant with experience in the software, healthcare and insurance industries. He currently leads business development efforts for Matsia, Inc.

Dave Bricklin
Dave is a partner in the Seattle law firm of Bricklin Newman Dold, LLP. His practice emphasizes environmental, land use and community issues.

Michael Butler
Michael is co-founder of Cascadia Capital. He leads the firm and is an emerging thought leader in the new energy economy.

Marc Daudon
Marc is principal and co-founder of Cascadia Consulting Group. He has over 25 years of international environmental consulting experience.

Rob Grady
Rob is currently Vice President of Marketing for Wetpaint, a company dedicated to changing the way people share and collaborate online.

Ashley Henry
Ashley recently launched The Ashley Henry Company which provides business development and community affairs services to companies in the growing clean economy.

Anne McGuire
Anne is formerly a general partner of Equilibrium Capital LLC, a venture capital investment firm committed to funding and growing leading companies in the area of sustainability.

Steve Sundquist
Steve retired after 21 years at the Russell Investment Group in Tacoma. He is now a lead partner for Social Venture Partners and a member of the Seattle School Board.

Liz Thomas
Liz Thomas is a partner at K&L Gates LLP, where she practices energy and utilities law, working primarily with independent power producers and municipal utilities, and in developing utility legislation.

Daniel Weise
Daniel is formerly a Stanford University professor and part of the team at Microsoft Research. Daniel now devotes his time to understanding climate change and is active in the climate change movement.

Heidi Wills
Heidi is executive director of First Tee, a local non-profit that serves disadvantaged children. As a member of the Seattle City Council, she chaired its Energy and Environmental Policy committee.
Climate Solutions board and staff would like to express our deep gratitude for the continued commitment and support from the following individuals, foundations and corporations who make our work possible:

**$25,000+ Funders**
- Alki Fund of Tides Foundation
- Bullitt Foundation
- Jabe Blumenthal & Julie Edsforth
- Boeing Charitable Trust
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- Compellendium, Inc.
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- Ordinary People Foundation
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**$350-$999**
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- RidgeLine Energy, LLC
- Jodie Jones & Lee Rockoff
- CJ & Gideon Rosenblatt
- Ross & Associates
- Corey Salka
- Casey Schuchart
- Suzanne Skinner & Jeff Brown
- Jennifer Slack
- Marcie Spahi
2009 was an unprecedented year to move the mission of Climate Solutions forward at both state and federal levels. In response, we made a decision to use some of our cash reserves to fund our programs and provide that extra push to move our work forward. Our deficit budget and spending in 2009 were calculated and intentional. The financial statements of Climate Solutions as of December 31, 2009 were examined by the independent certified accounting firm, Huebner, Dooley & Company, PC. The above are financial highlights. A complete set of audited financial statements is available upon request.
10 Ways to Make a Difference

Your financial support is key to making the clean-energy economy a reality. For more information on ways to give to Climate Solutions, please contact us. Thank you!

1. **Join our 350 Club.** 350 parts per million is the level scientists have identified as the safe upper limit for CO2 in our atmosphere. Anyone who donates $350 or more to Climate Solutions annually receives special communications and invitations.

2. **Give online.** A secure and efficient way to donate to Climate Solutions. Make a gift at www.climatesolutions.org/donate.

3. **Make a cash donation.** Gifts can be made via credit card, check or money order payable to Climate Solutions.

4. **Make a monthly gift.** Contribute monthly via credit card or set up regular donations through your bank.

5. **Give through your company’s EarthShare of Washington or charitable giving program.** Write in Climate Solutions and your donation will be automatically deducted from your paycheck.

6. **Make your gift go further with your employer’s matching gift program.** Multiply the impact of your gift through your employer’s matching gift program. Matching gift forms are usually available from human resources departments.

7. **Give a gift of stock.** Please contact Climate Solutions for stock transfer details or visit www.climatesolutions.org/donate

8. **Leave a legacy.** Include Climate Solutions in your will, living trust, or other investments and ensure your gift benefits generations to come.

9. **Give a tribute.** Honor a loved one by giving a gift to Climate Solutions in their name.

10. **Host a house party.** Invite and inspire others to help build a healthy and prosperous clean-energy economy.