CONVERGENCE
accelerating clean energy solutions to the climate crisis
2016 annual report
our vision
a thriving, equitable Northwest, powered by clean energy, inspiring the transition to sustainable prosperity across the nation and beyond

our mission
accelerating clean energy solutions to the climate crisis

we can
we must
we will
I am pleased to present you with Climate Solutions’ annual report for 2016.

By any measure, the past year was a deeply troubling and challenging one both in the region and the country.

Despite the challenges, we did make climate progress.

In Oregon, lawmakers passed a bill setting a 50 percent renewable portfolio standard by 2040 and ending the state’s use of coal power, making it the first state in the nation to legislate such a ban. The new law will also encourage electric-vehicle charging and community solar projects.

And across the region, our broader collective efforts to stop coal exports off the West Coast continued successfully. On May 9th the US Army Corps of Engineers ruled in favor of the Lummi Nation’s treaty rights, effectively killing the proposed coal terminal at Cherry Point north of Bellingham, WA.

While we still must stop other fossil fuel projects at the site, this was a significant win for the Lummi and the people of the Northwest.

We also spent the second half of 2016 engaging in deep discussions about our new strategic vision. Well before last year’s election, Climate Solutions board and staff rolled up our sleeves to explore our needed direction. We asked ourselves, stakeholders and allies lots of questions, including: What is the best path to stop global warming at its earliest point? What are the most important actions we can take in our region to boost effective climate solutions nationally and internationally? What steps should we take to keep building a diverse movement powerful enough to accelerate solutions at the speed and scale required?

We came to a clear conclusion that the best leadership opportunity in the region is to swiftly transition the Northwest electrical grid to 100% clean energy, faster than anywhere else in the nation, and to leverage our clean grid to electrify as many energy uses for the built environment, industry, and transportation that we can.

This will be the exciting guiding vision that will animate and align our work moving forward. If we are successful, we will demonstrate that it is possible for a large region to power its economy with clean energy, and that we can make transformative progress in rapidly transitioning away from oil by electrifying our cars, our buses, and other forms of transportation that we depend upon. And we will demonstrate that it can be done in a just and equitable way.

We aim to align communities and networks doing important work in this space so that we can consider together existing efforts already underway by business, government, nonprofit, and local community members; identify new opportunities and means to accelerate the transition; and turbocharge our collective work into a unified, powerful movement to bring the change we need to solve global warming.

Thank you so much for your support of our work in the past. We look forward to working with you in the coming years as we move forward with our exciting new strategic direction.

Gregg Small, Executive Director
I’m grateful for Climate Solutions’ critical role in passing legislation in 2016 that removes coal from Oregon’s electricity and doubles our renewable energy. These successful efforts have put our state on the path to having one of the cleanest power grids in the nation. As we move to a clean energy economy, Climate Solutions will be a vital partner to ensure a transition that prioritizes inclusion and equity.

— Multnomah County Commissioner Jessica Vega Pederson

Climate Solutions is an indispensable part of the work in the Legislature to move Washington to cleaner, more sustainable sources of energy. Their thinking on policy is creative and strategic, and they’re some of the hardest working advocates in Olympia.

— Washington State Representative Joe Fitzgibbon

Climate Solutions has played a pivotal role in the Power Past Coal coalition. In Longview they have been right beside us in our fight against big coal. They have educated, organized, and encouraged us throughout this long struggle for our climate, and for the health of our community. I am grateful for such soulful and wise partners.

— Rev. Kathleen Patton, Rector, St. Stephen’s Episcopal Church, Longview, WA

Climate Solutions gets it. They know that a clean energy future will benefit everyone. But to get there as quickly as possible, the transition must also work for everyone. It must be a just transition.

— Steve Garey, Executive Committee member, Washington State Blue-Green Alliance

Thank you Climate Solutions for your efforts lifting up a shared vision for climate justice, in which people can benefit from healthy air, clean water and the opportunities to be gained from a thriving green economy—especially those from the most impacted communities.

— Jill Mangaliman, Executive Director, Got Green

Climate Solutions champions bold policies and innovative market solutions to protect families, businesses, and our way of life from the threat of climate change. Thank you for creating clean energy strategies to keep Oregon healthy and prosperous!

— Tom Kelly, President, Neil Kelly Company, and Portland Development Commission Chair
Knowing how important it is to Oregonians to act on climate change, Climate Solutions came together with a wide range of stakeholders to put Oregon on the path towards the energy resource mix of the future. Their partnership keeps Oregon as a leader in clean energy programs, investing in energy efficiency, and recognizing the risk of climate change.

— Oregon Governor Kate Brown

As clean energy advocates, Climate Solutions sees clearly how we build a world powered 100% by clean, locally available renewables like solar. They have been a valued leader charting that path.

— Reeves Clippard, CEO and Co-Founder, A&R Solar

Future generations should have a birthright to breathe clean air and to harvest fish from rivers and the Salish Sea. Look at this garden the Creator made for us to respect, to honor. It’s time to stop a pollution based economy. Climate Solutions has been a great ally in respecting and partnering with native leadership to stop coal exports. And they are helping all of us to envision the clean energy economy our children deserve.

— Jay Julius, Lummi Indian Business Council

I hope you can understand our legitimate and unavoidable impatience.

When a group of white ministers wrote to Rev. Martin Luther King asking him to slow down the integration talk that had landed him in Birmingham Jail, Rev. King responded with one of my absolute favorite lines. “I hope, sirs, that you can understand our legitimate and unavoidable impatience.”

This is the way that I feel, and have felt, every single day since I have been doing [urban revitalization] work, almost 20 years.

Especially when we’re thinking about low-status communities. I truly believe that if we had concentrated burdensome environmental pollution in wealthier and whiter communities the same way we do in low-status ones, we would have had a clean and green economy a long time ago. But we didn’t.

And now we have this amazing opportunity… when a bunch of people are all flipped out over our new president. Let’s use our “legitimate and unavoidable impatience.” Let’s use that to show what we are really made of. Let’s use it to show that we can push for more sustainable practices, more market-based solutions for pushing renewables; let’s do more… What do we have to lose?

— Majora Carter, national leader at the nexus of climate and equity, speaking at Climate Solutions’ 2016 Annual Dinner in Portland
fossil fuels: stop making it worse

major wins to hold the line against new fossil fuel infrastructure in the Northwest

It’s now no secret that the Northwest, including Oregon, Washington, and British Columbia, has become ground zero in the fight to prevent the fossil fuel industry from expanding infrastructure to transport coal and oil. In 2016, Climate Solutions continued partnering with a diverse set of players to resist these threats. We are cofounders of the Power Past Coal and Stand Up to Oil coalitions, which are working collectively to prevent the Northwest from becoming an international fossil fuel highway.

The world’s biggest coal companies want to ship up to 100 million tons of coal each year to Asia through Northwest ports—spreading toxic coal dust in dozens of our rail communities, clogging our railroads and ports, risking our families’ health, and polluting our air and water. In recent years, coal companies have sought to quickly obtain permits to build export terminals. Our Power Past Coal campaign has stopped them. We successfully blocked proposals through legal challenges, grassroots organizing, and effective communications.

In 2016, more than 27,000 people demonstrated solidarity with the Lummi Nation, asking the Army Corps of Engineers to deny a coal export permit at Cherry Point based on Lummi treaty rights. The denial of the permit in May 2016 was perhaps the biggest fossil fuel victory of the past half-decade in the country. The action not only stopped this coal export proposal, but also served as a powerful vindication of native rights.

In addition to coal, oil companies are also trying to expand their Northwest operations, putting our communities at risk from explosive oil train derailments, huge increases in rail traffic, oil spills from trains, tankers, and barges. The Stand Up to Oil coalition has been effectively engaging a diversity of groups to oppose this dangerous expansion of fossil fuel transport.

After an oil train derailment and fire in Mosier, OR in June 2016, Climate Solutions played a key role in helping local communities respond to media about the dangers of oil trains. We also helped call on the Oregon and Washington governors to establish moratoriums on oil train traffic until the cause of the derailment could be identified.

The denial of the coal export permit at Cherry Point also served as a powerful vindication of native rights.

We also worked with the Stand Up To Oil campaign to oppose what would be the largest oil transport facility in the United States: the Tesoro-Savage terminal in Vancouver, WA. In Spring 2016, we delivered a record-breaking 276,296 comments opposing the project.

In each of these cases, we partnered with other organizations to ensure good publicity and turnout for public hearings, and coverage which highlights the dangers of fossil fuel transport and the breadth of local opposition to these projects. Media coverage our campaigns earned this year included a Time Magazine article about the “Thin Green Line” of Northwest fossil fuel resistance. We also continued to garner in-depth coverage from national outlets including the New York Times and NPR, as well as many local and regional media outlets.
bright future

In 2016, Climate Solutions introduced the Bright Future initiative to demonstrate that the rapid transition to clean energy and a low-carbon economy is possible, practical, and necessary. While the transformation from fossil to clean energy represents an enormous challenge for humanity, Climate Solutions is convinced that the climate crisis requires collective action, clear resolve, and unwavering determination to accelerate the transition to clean; that a profound and accelerating shift from fossil fuels is underway and unstoppable; and that a clean energy transition is achievable over the next three decades.

Bright Future focused on five tracks: the pathways to decreasing carbon emissions in the power and transport sectors by doubling down on energy efficiency and switching from fossil fuels to a 100 percent clean electric grid and lower carbon, or no carbon, fuels for aviation, freight, marine, and passenger cars; the rapidly changing clean energy economics spurring adoption of cleaner technologies and solutions; the urban clean energy revolution that is decreasing carbon pollution in cities, where 70 percent of global emissions are generated; and the need to ensure a just transition that offers broadly shared economic opportunity and includes the communities that have borne the brunt of impacts from fossil fuel extraction and burning.

New Energy Cities

In 2016, Climate Solutions completed the seventh and final year of our successful New Energy Cities program. Combining research on urban carbon reduction best practices and partnering with Northwest cities and counties, we helped local communities accelerate carbon emissions reduction through goal-setting, clean energy transition planning, policy development, program design, and implementation.

Our New Energy Cities program continued to work with the King County-Cities Climate Collaboration (K4C), a voluntary coalition of King County and 13 cities united in their goal to cut carbon emissions in half by 2030 supporting efforts to get underway with achieving its 90% renewable electricity by 2030. New Energy Cities formed a partnership with Stockholm Environment Institute to provide energy maps and carbon wedge analyses for Everett, WA (Snohomish County) and Olympia, WA (Thurston County). Our existing partnership with Tukwila, WA showed encouraging progress, with city leadership and staff eager to make deep carbon reductions in their community.

Climate Solutions is proud of New Energy Cities and its seven years of success. Although we phased out the program at the end of 2016, Climate Solutions will continue to help our city and county partners create political momentum to inform policy and drive carbon emissions reduction at the state and regional levels.

We helped local communities accelerate carbon emissions reduction through goal-setting, clean energy transition planning, policy development, program design, and implementation.
King County Metro electric bus deployment
Climate Solutions worked hard with the county council and key staff from King County Metro, the transportation department, and the executive office to make a strong case for electrifying the county’s fleet. As a result of this work, King County has announced plans to purchase 120 electric buses and phase out all fossil fuel vehicle purchases, the largest such commitment to electric buses in the country. The county agreed to deploy these buses in areas where the clean vehicles will have the greatest air quality benefit for disadvantaged communities.

Statewide electric vehicle incentives
Climate Solutions worked in partnership with auto manufacturers and others to improve and expand Washington’s incentive program for electric vehicles. The policy eliminates all state and local sales taxes on mid-market (not luxury) electric cars and is worth as much as $3000 dollars per car.

Phasing out coal power
We worked closely with Sierra Club and other important partners to pass a bill that will contribute to the closure of two coal generators in Colstrip, Montana, which had been a remote source of power for some communities in Washington State. The closure will prevent some five million tons of carbon pollution every year.

Building a regulatory agenda
Climate Solutions is expanding our role at the Utilities and Transportation Commission, making a strong case for distributed energy resources and transportation electrification strategies that cut pollution, control electric rates, and build a more resilient grid. We’ve weighed in on critical rule-making procedures that will impact how utilities choose resources for decades—whether they invest in clean renewables or double down on fossil. Our comments have been cited in official commission policy statements.

Washington paves new path towards electrification

King County plans to purchase 120 electric buses and phase out fossil fuel vehicle purchases by the end of the decade—the country’s largest commitment to electric buses.

I believe that we can change the country while growing a clean energy industrial complex. I believe this because we are people who believe in climate solutions, not climate pessimism. Let’s go build a clean energy economy for the world, starting right here in Washington State.

— Washington Governor Jay Inslee
Oregon leads on clean electricity

**saying goodbye to coal**
Climate Solutions and our partners won one of the most significant state-level climate and clean energy victories in the country by passing first-in-the-nation legislation to phase out coal from Oregon’s electricity. The Clean Energy and Coal Transition Act, passed in March, stops the state’s two biggest utilities’ burning of coal for Oregon’s electricity by 2030, and increases the state’s renewable energy requirements to 50% under the Renewable Portfolio Standard by 2040. This change doubles the amount of renewable energy such as wind and solar powering Oregon homes and businesses, putting the state on the path to some of the cleanest power in the nation, and attracting clean energy investment to our region.

This new law doubles the amount of renewable energy powering Oregon—putting the state on the path to be among the cleanest in the nation.

The law also supports the expansion of electric vehicle infrastructure and programs, a key strategy for reducing global warming pollution and moving us beyond our reliance on oil. It also creates an innovative community solar program, bringing the benefits of solar power to renters, low income households, and others who can’t install solar on their rooftops. This great victory for Oregon is garnering attention around the nation as other states eye similar measures to boost renewable power.

Working with a robust community of partner organizations, Climate Solutions played a leadership role in the campaign to shape and pass this bill. We provided strategic leadership in developing, advancing, and advocating for a well-designed policy and bridged relationships with the wide-ranging set of stakeholders needed to pass the legislation, including local utilities.

**local climate progress**
Climate Solutions also worked closely with Oregon cities and counties to advance climate progress at the local level. In Portland, we successfully advocated for an ordinance banning new bulk fossil fuel infrastructure in the city, the strongest such policy in the nation, as well as a policy to provide prospective home buyers with home energy scores, which encourages homeowners to invest in energy efficiency improvements.

We also played a key role in crafting Oregon’s first Clean Energy Report Card for 2016 with Renew Oregon. The Report Card grades Oregon’s progress in shifting from dirty to clean energy in five areas: producing power, transportation, buildings and operations, innovative solutions, and climate equity. It also provides a blueprint for the solutions needed to create clean energy jobs and a safe and stable economy. The Report Card provides key clean energy information for policymakers, community groups, and the general public.

In March 2016, Oregon Governor Kate Brown signed the landmark Clean Energy and Coal Transition Act, giving Oregon some of the cleanest electricity in the country. This law makes Oregon the first state to eliminate coal from its power supply through legislation, and moves the state to 50% renewable energy in the coming years.
leadership*

board of directors

Marc Daudon  
President  
co-founder, Cascadia Consulting Group

Stephanie Solien  
Vice President  
civic activist who has worked in politics, government, and the nonprofit arena for more than 25 years

Lavinia Gordon  
Secretary  
recently served as Operating Manager for construction of a net-zero housing project in Portland

Tim Miller  
CEO of Enhabit (formerly Clean Energy Works) in Portland

Lisa Adatto  
formerly served as Oregon Director for Climate Solutions.

Ash Awad  
Vice President - Energy & Facility Services for McKinstry Co.

David Bricklin  
partner in the Seattle law firm of Bricklin & Newman, LLP

Hanson Hosein  
Director of the Communication Leadership program at the University of Washington

Lars Johansson  
Co-chair of Element 8, active cleantech angel investor and mentor to early stage cleantech companies.

Nicole Vallestero Keenan  
founding Executive Director of the Fair Work Center in Seattle

Haeryung Shin  
principal at North Hill Law Advisory LLC

Virinder Singh  
Director of Regulatory and Legislative Affairs at EDF Renewable Energy

Steve Sundquist  
retired after 21 years at the Russell Investment Group in Tacoma. He is now a Partner with Social Venture Partners and former chair of the Seattle School Board.

Kathy Washienko  
Senior Partner for Climate Strategies with Breakthrough Strategies and Solutions, and a member of the National Advisory Board of the Union of Concerned Scientists

Daniel Weise  
former Stanford University professor and was part of the team at Microsoft Research

*as of April 2017
staff

- Gregg Small
  Executive Director

- Owen Atkins
  Grants Manager

- Meredith Connolly
  Oregon Policy Manager

- Beth Doglio
  Campaign Director

- Kara Dunn
  Bookkeeper and Office Manager

- KC Golden
  Senior Policy Advisor

- Mara Gross
  Oregon Communications Manager

- Vlad Gutman-Britten
  Washington Director

- Kelly Hall
  Washington Policy Manager

- Derek Hoshiko
  Community Engagement Manager

- Doug Indrick
  Information Technology Manager

- Kimberly Larson
  Director of Communications and Marketing

- Jonathan Lawson
  Digital Communications Manager

- Teresa Myers
  Events Director

- Savitha Reddy Pathi
  Development Director

- Eileen V. Quigley
  Senior Fellow

- Claire Reimer
  Development Manager

- Joëlle Robinson
  Field Director

- Shannon Sedgwick
  Finance Lead

- Conner-Bennett Sharpe
  Administration & Finance Director

- David Van’t Hof
  Acting Oregon Director

- Seth Zuckerman
  ClimateCast editor
successful signature events

Jeff Johnson, President of the Washington State Labor Council, keynoted our Annual Reception in Olympia, WA in April. We presented the Sam Garst Climate Champion Award to Ellicott Dandy of OneAmerica in recognition of her work to research and promote equitable, inclusive, and transparent solutions to climate change.

Our May 4th Annual Breakfast in Seattle featured Aimée Christensen, founder of the Sun Valley Institute for Resilience and CEO of Christensen Global Strategies, on the opportunities for building a brighter future together as we tackle climate change and grow the clean energy economy. The event raised over $419,000 from sponsors and guests. Brenna Davis, Sustainability Director of Virginia Mason Medical Center gave a heartfelt appeal and shared the vision for a prosperous, sustainable, equitable future, and how we must harness the best of our human nature to act now on climate change.

At our December 6th Annual Dinner in Portland, we welcomed keynote speaker Majora Carter, a national leader at the nexus of climate and equity, who inspired us all with a positive vision for economic development that builds community. The event raised a record $110,000 from sponsors and guests including an impassioned ask for support from Climate Solutions Board member Tim Miller. Thanks so much to our board, volunteers, and supporters for investing their time, talent, and funds in Climate Solutions.

Climate Ride

Climate Ride is a nonprofit organization that produces charitable multi-day rides and hikes to raise awareness and support for sustainability, active transportation, and environmental causes. In August 2016, Climate Ride hosted its first event in the Pacific Northwest: a 330-mile bike ride from Whidbey Island to the San Juans to Victoria, BC through the Olympic Peninsula, and down to Seattle. We were honored that three cyclists chose Climate Solutions as a charitable beneficiary: Kathe Fowler, Scott Luchessa, and Climate Solutions’ own Eileen V. Quigley. Our riders raised over $15,000, and Eileen was honored as the #1 fundraiser for the Pacific Northwest ride.

donor appreciation

Our 350 Club major donor appreciation receptions and telephone briefings this year gave Climate Solutions’ supporters opportunities to learn about our work in more detail and engage with experts and compelling speakers. Topics included: 2016 State of Climate Solutions; how Oregon can drive greater greenhouse gas reductions and expand small scale renewable energy through more efficient homes and buildings; and the 10th Anniversary of the Clean Energy Initiative (I-937) passing in Washington, and what’s next after its final requirement year of 2020.

Above: Aimée Christensen (Sun Valley Institute) with Eileen V. Quigley at our Annual Breakfast. Right: Ellicott Dandy (One America) and Jeff Johnson (WA State Labor Council) at our Annual Reception.
building organizational strength

strategic planning
Climate Solutions’ board and staff worked hard throughout 2016 to develop a new comprehensive Strategic Plan to guide our work through 2020. We are dedicated to improving Climate Solutions’ organizational effectiveness, systems, communications, and efficiency. We are now adapting our board, staffing, and program structure to align with our newly refined strategic focus.

new media mentoring
Our communications team was invited this year to participate in a hands-on social media learning program offered by New Media Mentors, based in Oakland, CA. For several months we worked with a trainer to hone our skills in social media strategy, campaign planning, and web analytics tools. We put our new training to immediate use while planning activist engagement and communications strategies last summer and fall, and again as we selected new email and online action tools to help us and our community become ever more effective storytellers and change agents.

equity, diversity, and inclusion
In 2016, Climate Solutions intensified efforts to scrutinize our own work through an equity lens and to ensure the presence of anti-oppression commitments at the heart of our work as an organization. With the help of consultants from the Flash Points Collective and with the participation of staff and board members, we conducted a racial justice-focused assessment of our systems and structures. We also formed an internal staff-board Equity, Diversity and Inclusion team to help stay the course as both individuals and the organization learn, listen, and grow as we work to undo race, gender, and class oppression in our society, and to articulate how such inequities impede climate progress. In 2016, Climate Solutions staff members participated in a variety of community efforts focused on equity, including The City of Seattle Equity and Environment Initiative and the Puget Sound Cohort on Equity, Environment, and Infrastructure with the Center for Social Inclusion.

We recognize that for Climate Solutions to pursue an equitable, just clean energy transition effectively, we must hold ourselves accountable to communities of color, to others historically marginalized, to those hit hardest by climate impacts, and to communities most adversely affected by the transition to a clean energy economy. We will continue to engage with leaders of these communities, who are in the best position to understand and develop solutions that won’t leave their communities behind.

from top, clockwise: Joëlle Robinson joined by community activists at an oil terminal public hearing in Vancouver, WA; Majora Carter keynotes Climate Solutions Annual Dinner in Portland; residents turn out to power past coal in Longview, WA
CONVERGENCE
This is where we work, this is who we work with, and this is why we work. Pictured here are Climate Solutions staff, our community partners and friends, and some of the elected leaders working with us to advance the clean energy transition!

**TOP ROW, FROM LEFT:** Tim Wilson (Northwest Steelheaders), Dave Van’t Hof with Multnomah County Commissioner Jessica Vega Pederson, Portland Mayor Charlie Hales with Nancy Hales, Yin Yu (Women of Color Speak Out) with Lummi master carver Jewell James and Jodie Robinson, Washington State Commissioner of Public Lands Hilary Franz with Mara Gross, Janine Gates (City of Portland) with Shilpa Joshi (Renew Oregon), Danny Thiemann (Oregon Law Center, 350 PDX), Sam Baraso (Multnomah County Office of Sustainability) and urban revitalization strategist Majora Carter, Misha Werschkul (Washington State Budget and Policy Center) with Michael Brown (Seattle Foundation) and U.S. Rep. Pramila Jayapal (WA). Ross Macfarlane (former Climate Solutions Senior Adviser on Business Partnerships).

**SECOND ROW:** Washington State Rep. Jessyn Farrell, Savitha Reddy Pathi with Jody Waits (YouthCare). Jessica Finn Coven (Director, Seattle Office of Sustainability and Environment and former Climate Solutions Washington Director) with Rhys Roth (Center for Sustainable Infrastructure, Evergreen State College, and Climate Solutions co-founder), Aimée Christenson (Sun Valley Institute for Resilience) with Gregg Small, Kimberly Larson with Bonnie Frye Hempill (A&R Solar and former Climate Solutions Business Partnerships Associate) and Chris Bast (Seattle Office of Sustainability and Environment and former Climate Solutions Business Partnerships Manager). Knoll Lowney (Smith and Lowney) with Washington State Rep. Rebecca Saldaña, Vlad Gutman with King County Councilmember Rod Dembowski. Bob Rees (Northwest Steelheaders). **THIRD ROW:** Sandy Davis and members of Landowners and Citizens for a Safe Community at a coal export hearing in Longview, WA. Esther Angell, testifying in Spokane against a proposed oil-by-rail terminal. **FOURTH ROW:** Climate Solutions staff. Former Washington State Representative Brady Walkinshaw (Grist). Washington State Labor Council President Jeff Johnson with KC Golden. Kristen Sheeran (former Climate Solutions Oregon Director) with Washington State Rep. Beth Doglio. Eileen V. Quigley with Elizabeth Wilmott (Microsoft, and former Climate Solutions New Energy Cities program manager). The Lummi Nation annual Totem Pole Journey.
Effective carbon pricing needs to really do three things: it needs to put a meaningful price on carbon to drive down pollution; it needs to invest the money generated in clean energy solutions; and it should invest in those affected by climate change.

— Gregg Small, quoted in “The most dramatic climate fight of the election is in Washington state,” Grist 10/31/16

Comprehensive climate policy that limits emissions will not only safeguard our planet for future generations, but also drive expansion of a clean energy sector that already supplies more jobs than the fossil fuel industry. It’s high time we invest in homegrown energy that cleans our air, protects our water, and doesn’t harm public health — both here in Washington and globally.

— from “Climate change: 3 things the state’s new Clean Air Rule must include.” Seattle Times op-ed by Vlad Gutman and Noah Long, 4/25/16

“Army Corps rejects permit for coal terminal at Cherry Point”

The Bellingham Herald, 5/9/16

This landmark climate legislation puts Oregon on a bold new course. Moving away from coal and oil toward clean, renewable electricity raises the bar for clean energy in other states.

— Kristen Sheeran, quoted in Associated Press and KCTV items on major clean energy victory in Oregon

“The Thin Green Line: Inside the fight over fossil fuels in the Pacific Northwest.”

Time Magazine, 2/15/16

Effective carbon pricing needs to really do three things: it needs to put a meaningful price on carbon to drive down pollution; it needs to invest the money generated in clean energy solutions; and it should invest in those affected by climate change.

— Gregg Small, quoted in “The most dramatic climate fight of the election is in Washington state,” Grist 10/31/16

... what is covered up in that is [the coal companies] no longer have any confidence from lenders of the financial community to engage in the infrastructure projects they were hoping to do, which Millennium is a prime example of.

— Ross Macfarlane, quoted in “Coal company backing Longview export terminal declares bankruptcy.” Earthfix/KUOW 01/11/16
Last week my daughter told me that she wants our next car to be electric. Why, I asked. Because gas cars are too stinky, she said. That made me smile.

— Mara Gross, quoted in “Wisdom in talking to kids about climate,” Sightline Institute 12/9/16

I am a coal miner’s granddaughter. I’m proud of that heritage. I know for my children and grandchildren, we must transition away from coal.

— Beth Doglio, quoted in “Environmentalists, politicians call for shutdown of coal leases in Seattle,” Seattle Times 06/21/16

King County has a record of pushing the envelope with clean transit—first introducing hybrid-electric buses and now forging ahead with battery bus technology. These investments will cut greenhouse gas emissions and other dangerous air pollutants that compromise public health while also reducing noise pollution. This is an important first step, and we’re eager to see Metro transition to a 100 percent green transit fleet in the coming years.

— Vlad Gutman, speaking at the launch of King County’s zero-emissions electric bus initiative

We are already seeing industries critical to our economy being hit hard by climate impacts and we are moving off of coal-fired power in the Northwest. We can do better than coal exports.

— Beth Doglio, quoted in “Columbia River Coal Export Terminal Would Have Huge Impacts,” Global Trade 05/06/16

Alongside the strategic planning work we undertook beginning in 2016, we revisited our vision, mission, and values.

**Climate Solutions’ work is illuminated by our shared values:**

**justice**
To achieve climate stability and resilience, we must address injustice and inequity in our own communities and beyond. All people, all communities, and all nations deserve the opportunity to share equitably in health, economic security, dignity, self-determination, and the pursuit of happiness.

**respect**
We commit to supporting one another, treating ourselves and each other with respect and empathy, and welcoming opportunities for listening, reflection, and self-critique.

**perseverance**
We are committed to achieving our goals, not only for ourselves but for future generations. The struggle may be a long one, and our strength will emerge from our courage, our resolve, our patience, our solidarity, our humor, and our resourcefulness.

**integrity**
Our work emerges from a clear-minded adherence to truth—the scientific truth that provokes our sense of urgency about the climate crisis, and the moral truth that defines our responsibility to one another, to all life, and to future generations to be honest, kind, and just.

**determination**
We support one another in our resolve that we can, we must, and we will overcome the challenges of climate change. It is both possible and necessary to shift from cynicism to creative determination in our hearts and in our work.

**collaboration**
Our work is strengthened through partnerships based on mutual trust and accountability. We support shared goal-setting, collective strategies, and cooperative efforts.
Climate Solutions’ board and staff would like to express our deep gratitude for the continued commitment and support from the following individuals, foundations, corporations, and organizations whose gifts given between Jan. 1 and Dec. 31, 2016 make our work possible.

### OUR GIVING CIRCLES

Members of our Giving Circles and the 350 Club receive special communications and invitations to exclusive events. More information on our Giving Circles and donating can be found at climatesolutions.org/donate.

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*Received from partner organizations as portion of larger campaign funding.
Climate Solutions is an amazing organization and their programs need to be replicated around the country.

— Tom Steyer, Co-Founder, Next Generation
Mar 29 2016, Climate Solutions
zero-emissions buses on the road--these are in Wenatchee
@LinkTransit #EVs

Jul 12 2016, Climate Solutions
It’s official: Puget Sound utility to shut down #Colstrip units 1 and 2 by 2022. @powerpastcoal
#justtransition #actonclimate

Nov 10 2016, Climate Solutions
Only fair and equitable climate policy will keep #fossilfuels from capitalizing on the insecurity that fueled Trump

Dec 6 2016, Climate Solutions
@MayorPDX at CS’s dinner, fresh from receiving #C40Cities award for #PDX climate leadership!
#cleanenergy

ReachNow
Heather & Ric Redman
Regenis
Scott & Katie Renschler
Sherry Richardson & James Montague
Brent & Lisa Ridge
Nancy Ritzenthaler & Al Odmark
Floyd & Judy Rogers
Ross Strategic
Seattle Academy of Arts & Sciences
Seattle Children’s
Seattle Foundation
SeQuential
Craig Shank & Meredith Stelling
Conner-Bennett & Dug Sharpe
Ron & Eva Sher
Haeryung Shin
Skanska
Snohomish County PUD
Social Venture Partners
Stephanie Solien & Frank Greer
Philip Stanley, Emily Hall Tremaine Foundation
SunPower Corporation
Valerie Tarico & Brian Arbogast
Jeff Thiel & Bettijean Collins
Trillium Asset Management
Frederick Turshman
UW Clean Energy Institute
UW College of the Environment & School of Public Health
Virginia Mason Washington Environmental Council
Rogers & Julie Weed
Marc Weiss & Nancy Meyer
Western Washington University Institute for Energy Studies
Dr. Harriet Winkelman
Wy’East Fund of the Oregon Community Foundation
Bill & Julie Young
Alex Young, Senior Financial Advisor, Merrill Lynch Wealth Management
Brad Zenger
Dorothy F Atwood
Shannon Bailey
Sonia E Baker
Steve Banfield
Batt & Lear, Inc
Peter Baum
Scott P. Beetham
Kaya & Elizabeth Bekeroglu
Ruth Bell
Jeff Bissonnette
John & Maria Bliss
David Bonauto & Alison Spencer
Elijah Bosworth
George & Karen Bray
Bradley Brickman
Patti Brooke
Gerard Buchler
Todd Campbell
Cascadia Consulting Group
Randy Cerf
North Cheatham
Aimee Christensen
Steve Clem
Julie Colehour
Craft3
John Creighton
Joan Crooks & Donald Davies
Charlie Cunniff & Sarah Dallas
Russell & Gemma Daggatt
James & Kristen Dailey
Michael & Marie DeBell
Gun Denhart
Norman Dicks
Dwell Development
Kristi England
Nanette Fok & Brad Tong
Barbara Ford
Polly Freeman & Jim Becker
David Fujimoto
Annie Gage & Barbara Green
Ulrich & Nona Ganz
Jenna Garmon
Christine Garst
William F Gartz
Lucy Gaskill-Gaddis & Terry Gaddis
GBD Architects
Mike Gerke
KC Golden & Kristi Skandarup
Thomas Goldstein
Greenhome Solutions
Gillian Hagamen
KD & Amy Hallman
Danielle Harder
Katharine Harkins & David Finn
Dan Hayman
Charles Heckscher & Lavinia Hall
Stew Henderson & Kathy Cox
Jeanette Henderson
Amy Hillman
Thor Hinckley & Alison Wiley
Paul Horton
Anitra Ingalls
Bruce & Gretchen Jacobsen
Lynn Jacobson & Stuart McFeely
Emma Johnson
Paul Johnson
Ben Johnson
David H Jones & Kathryn Raich
Kathleen Judd & Colleen Kennedy
Alyssa Kelman
Alana Killeen
Julia Kim
Mathew Lachesnez-Heude
Keats Landis
Jerry Laverty
Randell Leach
Martha Lemp
Elliott & Margaret Mainzer
Michael Mann
Dave Mann
Chris Marks
Ann Martin
Joan McBride
Dave & Jessica McCollgin
John McCoy
McKinstry
Dennis McLerran
Metro
Milestone Technology, Inc
Anne Miller
Monsanto Fund
Matching Gift Program
Alex & Margaret Montgomery
Climate Solutions provides the Northwest with the leadership we need in the fight against global warming. They champion innovative, practical solutions that provide models for action nationally and around the world.

— U.S. Senator Jeff Merkley (OR)
Climate Solutions is doing critical work to bring businesses, nonprofits, and governments together to promote good policy, catalyze investments, and keep everyone focused on the most important efforts.

— Gus Simonds, President, MacDonald-Miller
frog design, inc
Howard Frumkin, M.D.
Bonnie Frye Hemphill & Aaron Paul
Jill Fuglister
Fulcrum Capital
Fuse Washington
Isaac & Alii Gabriel
Gail Galbreath-Sheredy
Diana Gale
N Gale
Maradel Gale
Craig & Cynthia Gannett
Genna Garver
Renee Gastineau
Jim Gaston
Karen Gaul
Nathan Gaylinn
GE Foundation
Wendy Gibson
Edie Gilliss
Linda Glasier & Luis Bernal
Susan Gleason & Jonathan Lawson
Mark Globus
Tim & Michele Godfrey
Amanda Godwin
Goldendale Chamber of Commerce
Patti Goldman
Roz Goldstein
Google
Gabriel Gouveia
Michael Grady
Peg & Jay Grady
Faith Graham
Christine Grant
Peter Green
Peter Greenberg
Mark & Jen Greenfield
Jim Greenfield
Megan Greenfield
Paul Gregeren
Joanna Grist
Colleen Groll
Martha Groom
Mara Gross
Michael Grossman
Groundwork Strategies
Kelsey Gruenwoldt
Kamuron Gurol
Vladimir Gutman
Jami Haaning
Cyrus Habib
Jason Hagens & SWAT Systems
Chris Hagerbaumer
Charlie & Nancy Hales
Kelly Hall
Steve Hall
Robyn & Brett Hallonquist
Jim Hanna
Juliette Harding
Virginia Hare
Wier Harman & Barbara Savermann
Margie Harris
Allene Harris
Carly Harrison
Diane & Ken Harrison
Michelle Harvey & Brendan O’Donnell
Elon Hasson
Andrew Glass Hastings
Paul Hawkins & Katharine Wihtol
Steven Haygood
Hamilton Hazlehurst
Carrie Hearne
Michael Heilbroner
Travis Held
Kenneth Helm
Diane Henkels
Josh Henretig
Alex Henry
Beth Heritage
Jeremy Hess
Damon Hess
Mr. & Mrs. Jack Hester
Neha Hewitt
Hewlett Packard
Marvin & Judy Higgins
Highland Private Wealth Management
Anna Hilbruner
Nicole Hill
Craig Hill
Cliff & Tonie Hilligoss
David Hilson
Nancy Hirsh & Doug Howell
Val Hitch
Keith Hitchcock
Molly Hoch
Alyssa Hodgson
Amy Hojnowski
Carol Holding
Cherie Holman
Francesca Holme
Molly Holmes
Kat Holmes
Home Box Office
June Hooper
Joel Horn & Susan McGrath
Hanson Hosein
Tatiana & Derek Hoshiko
Kelsey Hulse
Sam Hunt
ICF International Impacts Group
Indow Windows
Douglas Indrick
Matt Isenhower
Dune Ives
Sego Jackson
Carol Jackson & Neil Reimer
Judith Jacobson
Fred Jarrett
Anne & Peter Jarvis
Amy Jarvis
Pramila Jayapal
Rebecca Jaynes
Collin Jergens
Lei Jiang
Charles Johnson
Kelvie Johnson
Jeff Johnson & Rebecca Smith
Galen Johnson
Rick Johnson
Todd Johnson
Nels Johnson
Heather Johnson
Colin Johnson
Devin Johnson
Darcy Johnson
Courtney Johnson
Ruth Johnston
Al Jubitz
Juniper Networks
Auden Kaehler
Dianne Kaeli
Brad Kahn
Rohini Kamath
Kane Environmental
Jan Karachale
Karin Kasdin
Kenneth Kaufmann, Attorney at Law
Susan Kavanaugh & Glenn Blackmon
Cesia Kearsn
Keen
Claire Keller
Mike Kelly & Lisa Romasco
Tom Kelly & Barbara Woodford
Erika Kelly
Shannon Kelly
David Kennedy
Alissa & Neal Keny-Guyer
Aisling Kerins
Lillian Keydel
Joyce Kimler
Vandy Kindred
King County Metro
Shelley Kloba
Pete & Nancy Kmet
Dee Knapp
Charles Knutson
Paul Koehler
Christie Korkin
Louisa Koufi
Felix Kramer
Yvonne Kraus
Emily Krieger
Paul Kriloff
Adrienne & Scott Kringen
Jasmin & Nico Krout
Cynthia Krueger
Robert Kuehn
Edlira Kuka
Kevin Kuper
Edward Kushner
Steve Lacey

Jun 22 2016, Climate Solutions
“I’m a coal miner’s granddaughter...for my children and grandkids, we must transition away from coal.”
#saynotocoal

Jul 8 2016, Climate Solutions
Over 500 gathered in Hoquiam today. Our message is clear: No oil trains. No oil terminals.
#standuptooil

Sep 6 2016, Sightline Institute
If the planet were a bank, we would have saved it already.
#ActOnClimate via @climatesolution
Gary & Marcia Lagerloef
David Lahaie
Kristen Laine
Evie Landis
Lane Powell PC
Miriam Larkin
Kimberly Larson
LaunchBox
Dewey & Elizabeth Lawson
Nastasia Lawton-Sticklor
Michael Lazarus & Cynthia Price
David Lednicer
Kessy J. Lee
Grace Lee-Park & Eric Park
Legend Solar
Erica Leishman
Claudia Leonard
Patrick Leonard
Kate Levin
Rae Levine & Roger Lippman
Gad Levy
Jason Lewis
Lease Crutcher Lewis
Anne Lewis
Suzanna Litwin
Mitchell Livingston
Banyan LLC
LMN Architects
Rachel Lodge
Paul Loeb
Meredith Lohr & Chase Barton
Lonely Whale Foundation
David Loustau
Renee Loveland
Marco Lowe
Karissa Lowe
David Lowenstein
Knoll Lowney
Alanna Lowry & Pete Johnson
Loren Lutzenhiser
Penelope Mabie
Kate Macfarlane
Scott Macklin
Storie Madrid
Jimmy Mahady
Jen Malley
Loreana Marcianti
Langdon Marsh
Dave Marshall
Michael Martin
Andrea Martin
Franko Martinez
James Mast
Jessica Matlock
Julia Matthews
Shannon McCann
Nicki McClung
McConnell Family
Mike & Kathy McCormick
Joe McDermott
Tom McDonald
Belinda McDowell
Kerry McHugh
Marnie McPhee
Jim McRoberts
McSwain & Co
Roger Mellem
Nora Menkin
Michael Mercer
Mercer LLC
Meredith Corporation
Sam Merrill
Bonnie Meyer
Peggy Mezger & Arlene Logan
Julia Michalak
MicroEnergy Credits
Stacy & Michael Middleton
Frana Milan
Aleksandar Milicevic
Tim Miller
Shyla Miller
Dwight Miller
Elizabeth Mills
Marie Mintz
Leah Missik
Bill Mitchell
Heather Moore
Robert Morey
Morgan Stanley Wealth Management
Jameson Morrell
David Morris
John Morris
Cooper Morrow
Wayne Morter
Peter Moulton
Moxie Media
MPower Oregon
Jessica Muhm
Ruth Mulligan
Heather Mulligan
John Mullin
Alisa Muntz
Shannon Murphy
Patty Murray
Kirk & Jenny Myers
Matthew Mylet
Nakisha Nathan
Jan Nelson
Paul Neville
New Buildings Institute
Amy Neymeyr
My Tam H. Nguyen
Nora Nickum
Barbara Nicoll
Ian Noel & Tania Hunter-Noel
North Highland Consulting
Mac & Cheryl Noyes
Kimberly Nunes
NW Energy Coalition
NW Power & Conservation Council
Mike O'Brien
Michael O'Brien
Julie & Mike O'Brien
OESTRA
Oil Check Northwest
Matt O'Laughlin
Meg O'Leary
Toni Olson
OneAmerica
Oregon Public Utilities Commission
Oregon AFL-CIO
North Highland Consulting
Oregon Department of Transportation
Oregon Environmental Council
Christopher Orem
Oryx Partners
Beth Osborne
Kathleen O'Shaunessy
Kip Pheil/Jane Bacchieri
Larry Phillips
Sarah Phillips
Kathleen Pierce
Brendan Pierpont
Judy Pigott
Plaster Group
John Plaza
Dr. Arlene Plevin
Kat Plimpton
Leah Pogwizd
Don & Jeanne Poirier
Sasha Pollack
Julian Ponce
Port of Seattle
Elsa Porter
Genevieve Potts
Paul Powell
Power Oregon
Cynthia Pratt
Jennifer Prechtl
Presidio Graduate School
Puget Sound Clean Air Agency
Puget Sound Regional Council
Chris Parta
The Paruchuru Family
Alyssa Patrick
Ludovic Paumier
Jessica Vega Pederson
Nancy Penrose & David Muerdter
Alex Peran
Cynthia Pessoni
Eika Petermann
Janne Petersen
Harrison Pettit
Khanh Pham
Sarah Phillips
Kathleen Pierce
Brendan Pierpont
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Puget Sound Regional Council
Brian Pundt
David Walseth
Dick Wanderscheid &
Jacqueline Notrica
Dian-er C Wang
Weiwei Wang
Tom Ward & Regna
Merritt
Maurice Warner
Cary Watters
Julia Wayne
Waypoint Consulting
Group
Anne Weas
Wendy Weiker
Lawrence Weit
Misha Werschkul
Western
Environmental Law
Center
Jennifer Pratt &
Michael Wetter
WFSE/AFSCME
Council 28
Kendra White
Brenda J White
Gregory White
Kathleen Whitson
Susan Wickwire
Krista Wieland
Pam Wilder
David Williams
Brittany Williams
Clark Williams-Derry
Jean Wilson
Catie Wilson
Fred Wilson & Lisa
Dally Wilson
Sharon Wilson & Van
Bobbitt
Barb Wilson

Brett Withers
Alex Woersching
Carl Woestwin
David Wolf
Ginny Wolff & Ray
Minnerly
Tristan Wood
Jennifer Wood
Woodland Park Zoo
Neil Woody
Allison Woody
Justin Wortman
WSP | Parsons
Brinckerhoff
Scott & Aloha Wyse
Jackie Yerby
Chris Youngs
Aziz Yuldashev
Maria Zdzieblowska
Amanda Zehnder
ZGF Architects, LLP
John Zilly
Adam Zimmerman
EJ Zita
Ellen Zouras
Seth Zuckerman
Craig ZumBrunnen

Oregon Solar
Energy Industries
Association
Pacific Stage
Pemco
PSAV Presentation
Services
Shew Design
Sound Fresh Clams &
Oysters
Soter Vineyards
Trade Printery
The Westin Seattle
Waterstreet Café
Willamette Valley
Vineyards

Tributes
Lynn Adams & David
Haxton in honor of
Kit & Asja Adams
Lynn Adams & David
Haxton in honor of
Luke Adams & Kate
Michaelsen
Anonymous in honor of
Eileen Quigley
Anonymous in honor of
Hadley Leggett
Anonymous in honor of
Miles Klapwyk
Anonymous in honor of
my son
Anonymous in honor of
Nathan Pfeifer &
Emily Cole
Anonymous in honor of
Ocean acidification
Anonymous in memory of
Pamela Voget
Melanie Austin in
honor of Cori
Czamara
Brian & Beth Anne
Bartell in honor of
Don & Judi Bartell
Peter Baum in honor of
Eileen Quigley
Teresa Bledsoe in
honor of Madeline
David Bonauto &
Alison Spencer in
honor of Elizabeth
Siegel’s birthday
David Brown in honor
of Stronger Together
Mark Brumm in honor
of Clarence Bruess
Christie in honor of
Barbara Koriakin
Jill Clymer, in honor of
Mary Ann Clymer
Max Corley in honor of
Judy Corley
John Dagger &
Marcella Santos
in honor of Jacki
Dagger, Alison
Dagger, Joel Guren
Diane & Ken in honor
of Julia Goldstein’s
50th Birthday
Rose Eckhardt in honor
of Mike Eckhardt
Daniel Einstein
in honor of the
next four years
fighting a Trump
administration
John Erickson in honor
of Our Common
Future
Sheryl Feldman in
honor of Sara &
Flora Holt
Krystal Fleischmann
in honor of Isaac &
Alli’s Wedded Bliss
Nanette Fok & Brad
Tong in memory of
Bill Mitchell
Bonnie Frye Hemphill
& Aaron Paul in
honor of Hooray
Ross!
Genna Garver in honor
of Savitha & the
Garver-Mailers
Paul & Faye Gilbarg
in honor of Peter &
Alicia Johnston’s
wedding
Jeremy Hess in honor
of Howard Frumkin
Mr. & Mrs. Jack Hester
in honor of Isaac &
Alli Gabriel
Molly Hoch in honor of
Jason Hoch
Alyssa Hodgson
in honor of Lisa
Hodgson
Molly Holmes in honor
of Melissa & Terry
Stuart
Rebecca Jaynes in
honor of Gregg Small
Dianne Kaeli in honor
of Emma Kaeli

In-Kind Gifts
A to Z Wineworks
Abby’s Cookies &
Cupcakes
Paul K Anderson
Chehalem
Compendium, Inc
Davis Wright Tremaine
For a Song Wines
Hilton Portland
Marjorie Restaurant
New Media Mentors

John Erickson in honor of
Our Common Future
Sheryl Feldman in honor of Sara & Flora Holt
Krystal Fleischmann in honor of Isaac & Alli’s Wedded Bliss
Nanette Fok & Brad Tong in memory of Bill Mitchell
Bonnie Frye Hemphill & Aaron Paul in honor of Hooray Ross!
Genna Garver in honor of Savitha & the Garver-Mailers
Paul & Faye Gilbarg in honor of Peter & Alicia Johnston’s wedding
Jeremy Hess in honor of Howard Frumkin
Mr. & Mrs. Jack Hester in honor of Isaac & Alli Gabriel
Molly Hoch in honor of Jason Hoch
Alyssa Hodgson in honor of Lisa Hodgson
Molly Holmes in honor of Melissa & Terry Stuart
Rebecca Jaynes in honor of Gregg Small
Dianne Kaeli in honor of Emma Kaeli

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Sources of revenue (FY 2016)

- Foundations: $1,191,141 (41%)
- Individual Gifts: $1,461,450 (50.3%)
- Corporate Gifts: $120,435 (4.1%)
- Earned Income: $59,822 (2.1%)
- Events & Conference Registrations: $65,290 (2.3%)
- Interest: $5,041 (.2%)

Total income - $2,903,179

Allocation of program funds (FY 2016)

- Program Services: $2,177,852 (72%)
- Administration: $356,126 (11.8%)
- Fundraising: $489,961 (16.2%)

Total expenses - $3,023,939

Net assets

- Change in Net Assets: ($120,760)
- Net Assets at the Beginning of 2016: $1,468,338
- Net Assets at the End of 2016: $1,347,578

The above are draft financial highlights. A complete set of audited financial statements will be available upon request and on the Climate Solutions website.
“Climate Solutions is shining a light on a better way forward: a clean energy future with broadly shared prosperity, free from the ravages of fossil fuel dependence.

And the brighter they shine that light, the closer it gets.”

— Van Jones, Co-Founder, Rebuild the Dream

As a Northwest clean energy economy nonprofit, Climate Solutions champions transformational policies and market-based innovations; catalyzes powerful partnerships and a diverse movement for action and accountability; and communicates a bold vision for solutions at the scale required by climate science.

www.climatesolutions.org