

Biofuels Policies: Why a Clean Fuels Standard and Other Policies are Critical for the Advanced Biofuels Industry

Ross Macfarlane, Senior Advisor
Climate Solutions



Advanced **Hardwood Biofuels** Northwest

Climate Solutions Mission



Accelerate *practical, profitable* solutions to global warming by:

- ✓ Galvanizing leadership
- ✓ Growing investment
- ✓ Bridging divides

Make the Northwest a national and world leader in the clean energy economy



Climate Solutions' Sustainable Advanced Fuels Program

- Helping to bring **sustainable advanced fuels** to scale in the NW:
 - Cement the Northwest as a global and national leader in creating the sustainable, low-carbon alternatives for transportation
 - Develop an informed and active community of sustainable advanced fuels stakeholders
 - **Pass critical policies** required to bring sustainable advanced fuels to scale in region



Sustainable Aviation Fuels Northwest

- Mission: Explore opportunities and challenges in production of sustainable aviation fuel using Pacific Northwest feedstocks
- Regional stakeholder process: +40 participants
- Geographical scope (WA, OR, ID, MT)
- Limited Duration: July 2010-July 2011
- First in the U.S.; Australia, Mexico, Brazil
- Climate Solutions: facilitator and lead for research and writing
- www.safnw.com

SAFN Stakeholders



Alaska Air



Spokane



Boeing



Port of SEA



Port of PDX



WSU



General Atomics



OSU



PNNL



Great Plains



Imperium



Targeted Growth



Alt Air



Catchlight



Stoel Rives



Verno



Harris Group



CAAFI



NREL



Sun Grant



USAF



USDA



US Navy



DLA



DOE



FAA



Amyris



ATA



Weyerhaeuser



Sustainable Oils



Danforth



ADAGE



Bioalgene



Biopure Fuels



Conservation NW



Green Diamond



Houghton Cascade



NRDC



Nature Conservancy



NW Biodiesel Network



OR Dept of Agriculture



OR Env. Council



OR Wheat Growers



Parametrix



Roundtable on Sustainable Biofuels



Simpson Investment



Spokane Industries



USDA - RD



USDA - ARS



Honeywell



WA Dept of Comm



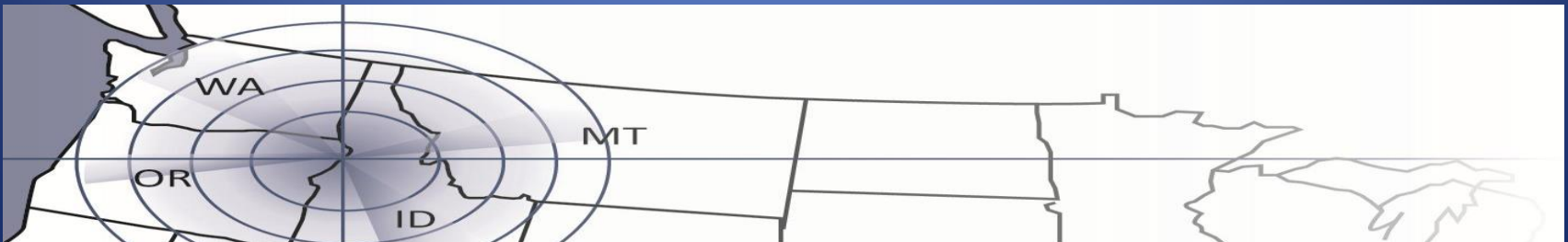
WA - DNR



Sap W&GR

Pacific Northwest: Prime Location

- Rich and diversified biomass resources – farm, forest, municipal
- Policy and business leadership
 - RFS in MT, OR, WA
 - Climate framework in OR, WA
 - Major bioenergy focus at universities, federal labs
 - Interest by established players plus numerous business start-ups



Sustainable Aviation Biofuel Projects



SAFUG-Europe
Member Projects



Working Together MOUs
with CAAC, Air China,
PetroChina



Sustainable
Aviation Fuels
Northwest



Life
Cycle
Analysis



Masdar
Research
Project



Aviation Biofuel
Road Map



Singapore SAF
Roadmap



Project
Flight Path



Sustainable
Aviation Biofuels
Brazil

Top Six SAFN Recommendations

1. Create a strategic focus on sustainable fuels for aviation
2. **Promote stable, long-term policy to attract investment**
3. Ensure support for aviation fuels & promising feedstocks under RFS2 Program
4. Provide strong backing for the industry
5. Target R&D on regional efforts critical to commercializing aviation fuel projects
6. Incorporate sustainability considerations to create an advanced biofuels industry

The Core Challenge: Getting to Scale

- Scale/Cost –
Chicken and Egg
- Starting to see scale level refineries in
cellulosics and other
advanced fuels



2014 - “The Year of Steel”



POET-DSM

Emmetsburg, Iowa - 20 million gallons



ABENGOA

Hugoton, Kansas - 25 million gallons



DUPONT

Nevada, Iowa - 30 million gallons

- Courtesy, Biofuels Digest.

Policy Priorities

- Build Strong Markets for Renewable Fuel Producers
 - Promote durable policy to drive demand
 - Support federal RFS
 - Join California and BC in driving demand for sustainable fuels with low life-cycle carbon emissions (Clean Fuels Standard)

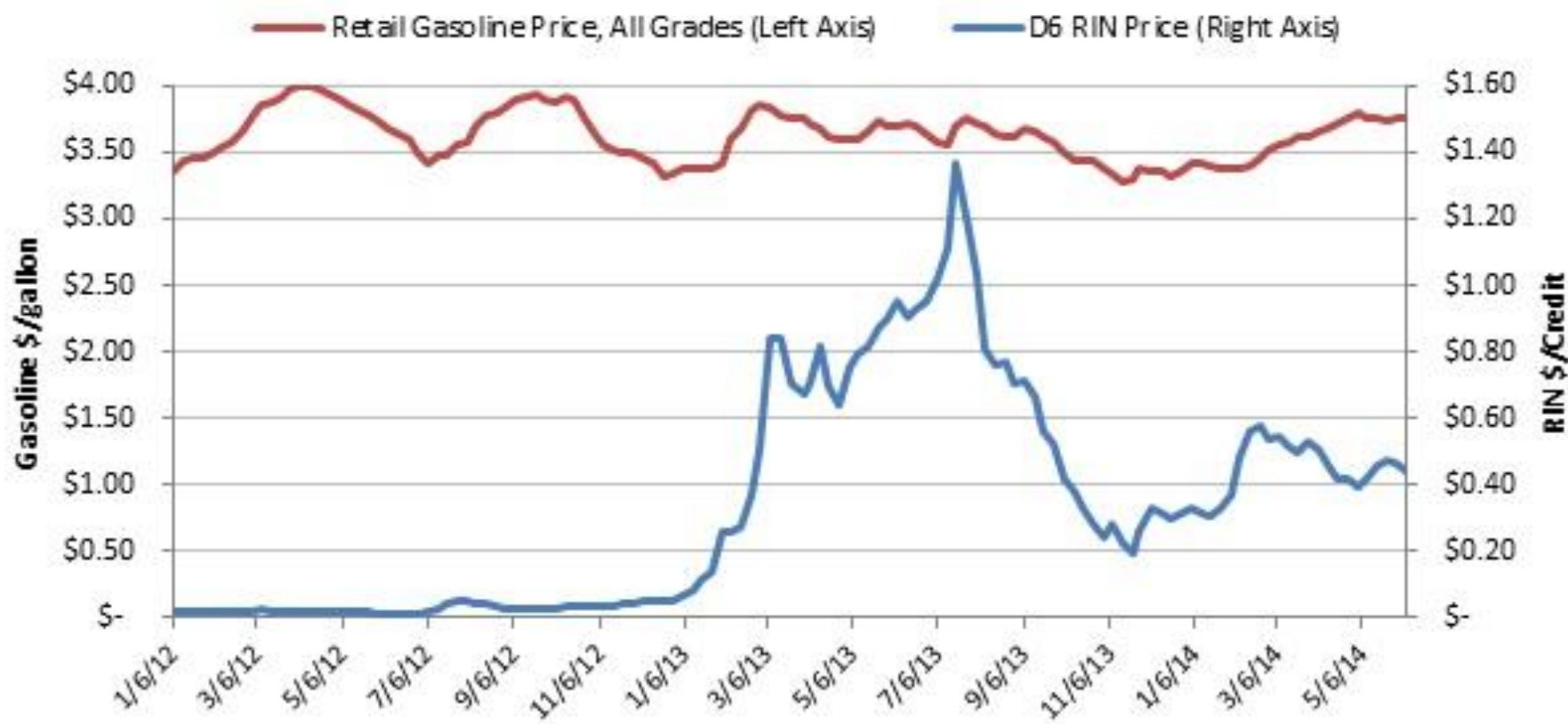


U.S. Renewable Fuels Standard

- 36 billion gallons/year by 2022 (21 bgy advanced and cellulosic)
- Includes standards for ghg reduction, indirect land use change
- RINS credits create powerful industry incentive for investments in advanced fuels

U.S. Renewable Fuels Standard

- Under fierce attack by petroleum industry
- Evidence shows no impact on fuel prices



Clean Fuels Standard

What Is It?

- A clean fuels standard (AKA Low Carbon Fuel Standard or LCFS) establishes pollution limits for transportation fuels sold in Washington. The program requires oil companies to gradually reduce carbon intensity of transportation fuels by 10 percent over 10 years.

Status

- California, BC and Oregon all have CFS in place
- California standard withstood court challenge in 2013 – Supreme Court refused appeal

Clean Fuels Standard

- Washington Status:
 - Department of Ecology has the ability to adopt a Clean Fuel Standard by Rule
 - Governor Inslee directed the Office of Financial Management (OFM) to evaluate technical feasibility, costs, benefits and jobs implications of Clean Fuel Standard.
 - Draft report for OFM, conducted by Life Cycle Associates, was completed earlier this month. Final report likely in late October.



Clean Fuels Standard

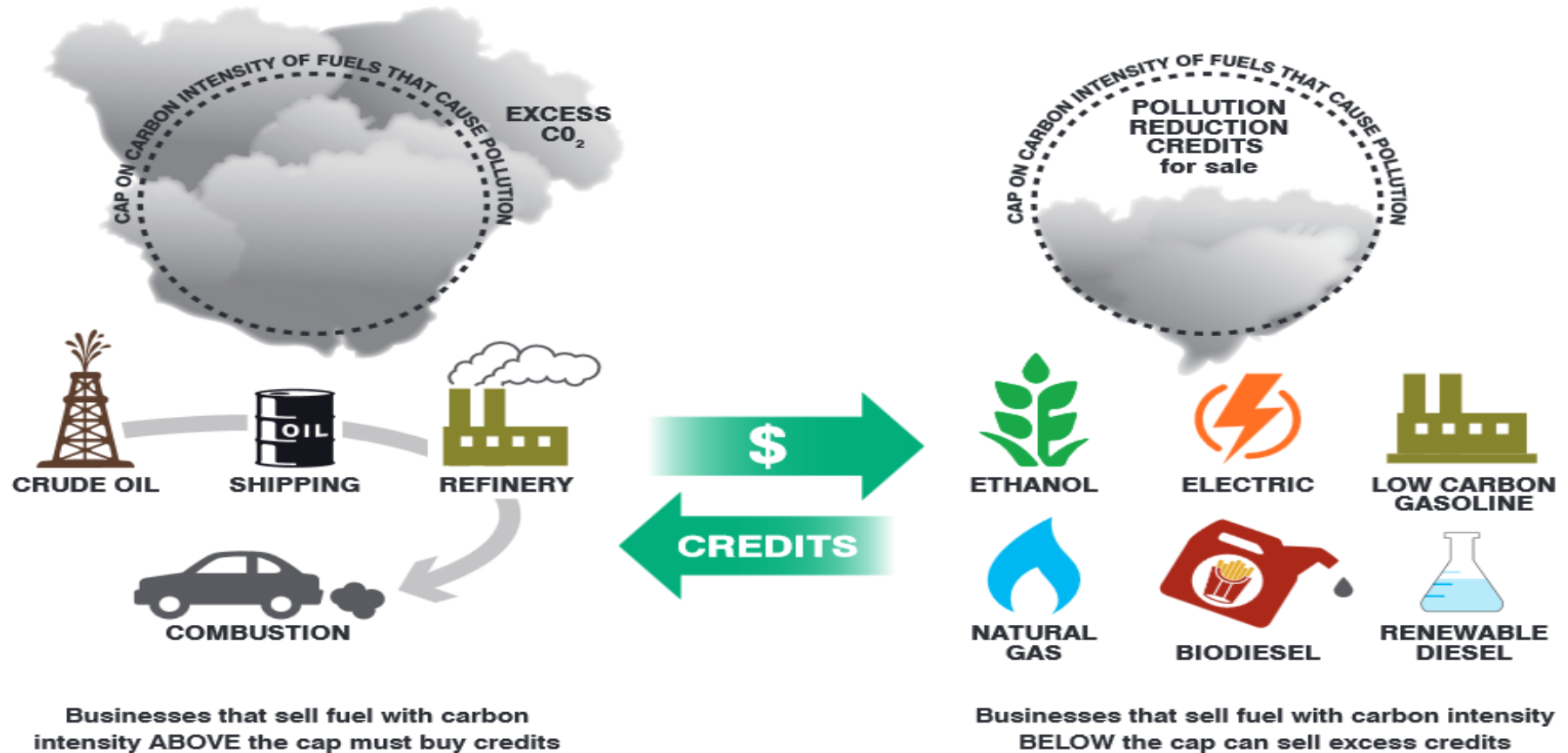
- Oregon Status:
 - Oregon legislature will consider bill to lift “sunset” in 2015 session.
 - Phase 2 rulemaking is underway.
 - Public hearing on November 6, 2014
 - Public Comments accepted through November 7, 2014
 - To learn more: <http://www.deq.state.or.us/aq/cleanFuel/>



Clean Fuels Standard

FIGURE 2-1

Operation of California's Low Carbon Fuel Standard



An LCFS limits the amount of carbon emissions from fuels and allows clean fuel producers to sell their carbon credits to businesses that have trouble meeting the carbon intensity requirement.

Clean Fuels Standard

What Is It?

Courtesy,
CaIETC LCFS
Compliance
Outlook, June
2013

The Nuts and Bolts of LCFS

Carbon intensity is measured on a lifecycle or well-to-wheels basis in units of grams of carbon dioxide equivalent per unit energy of fuel (gCO₂e/MJ).

The LCFS is implemented using a system of **credits and deficits**, with each credit representing one metric ton of reduction. Credits are generated by transportation fuels that have a carbon intensity lower than the compliance schedule (ranging from about 98 gCO₂e/MJ in 2013 to 89 gCO₂e/MJ in 2020) and deficits are generated by gasoline and diesel.

At the end of each year, compliance is achieved by offsetting deficits with credits. Credits can be banked and traded, and they do not lose value over time.

Clean Fuels Standard

- If implemented, the standard would allow NW to stop spending billions a year to import oil from other states and countries
- Will significantly lower global warming emissions and health impacts resulting from other air pollution from transportation fuels
- Drive investments in renewable fuels and other low carbon solutions.
- **Create Scale!**

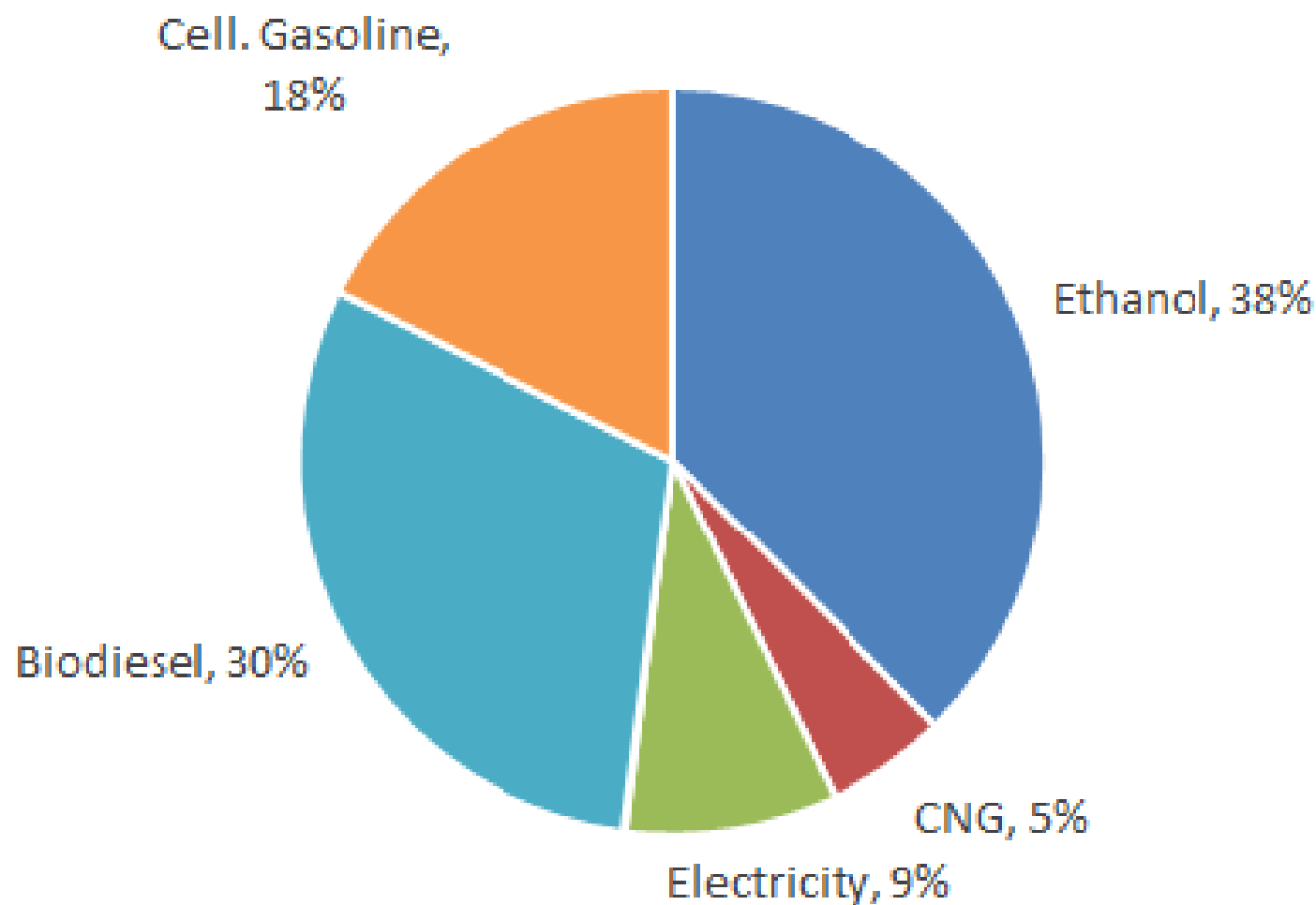


Clean Fuels Compliance Scenarios

	Scenario A	Scenario B	Scenario C	Scenario D
	Advanced Vehicles	Max Cellulosic	Min Cellulosic	Min Cellulosic with E15
Max Gasoline Ethanol %	10%	10%	10%	15%
FFV E85 Consumption	Up to 85%	0%	Up to 85%	Up to 85%
Max Biodiesel Blend %	Up to 15%	Up to 15%	Up to 15%	Up to 15%
Ethanol Volumes				
MW Corn	Balance	Balance	Balance	Balance
Corn+	Up to 40 MGY	Up to 40 MGY	Up to 40 MGY	Up to 40 MGY
Sugarcane	Up to 146 MGY	Up to 146 MGY	Up to 200 MGY	Up to 200 MGY
Molasses	Up to 20 MGY	Up to 20 MGY	Up to 20 MGY	Up to 20 MGY
Cellulosic	63 to 300 MGY	63 to 300 MGY	63 to 300 MGY	63 to 300 MGY
Cell Gasoline and Diesel	55 to 200 MGY (gasoline equiv)	55 to 200 MGY (gasoline equiv)	55 to 200 MGY (gasoline equiv)	55 to 200 MGY (gasoline equiv)
Biodiesel				
Soybean	As needed	As needed	As needed	As needed
Canola	Up to 42 MGY	Up to 42 MGY	Up to 42 MGY	Up to 42 MGY
UCO	Up to 10 MGY	Up to 10 MGY	Up to 10 MGY	Up to 10 MGY
Tallow	Up to 12 MGY	Up to 12 MGY	Up to 12 MGY	Up to 12 MGY
Corn Oil	Up to 40 MGY	Up to 40 MGY	Up to 40 MGY	Up to 40 MGY
RNG	Up to 16 MGY (diesel equiv)	Up to 12 MGY (diesel equiv)	Up to 12 MGY (diesel equiv)	Up to 12 MGY (diesel equiv)
Vehicle Populations				
CNG	1.5 X BAU	BAU	BAU	BAU
EV/PHEV	CA ZEV	BAU	BAU	BAU
H2 FCV	CA ZEV	BAU	BAU	BAU

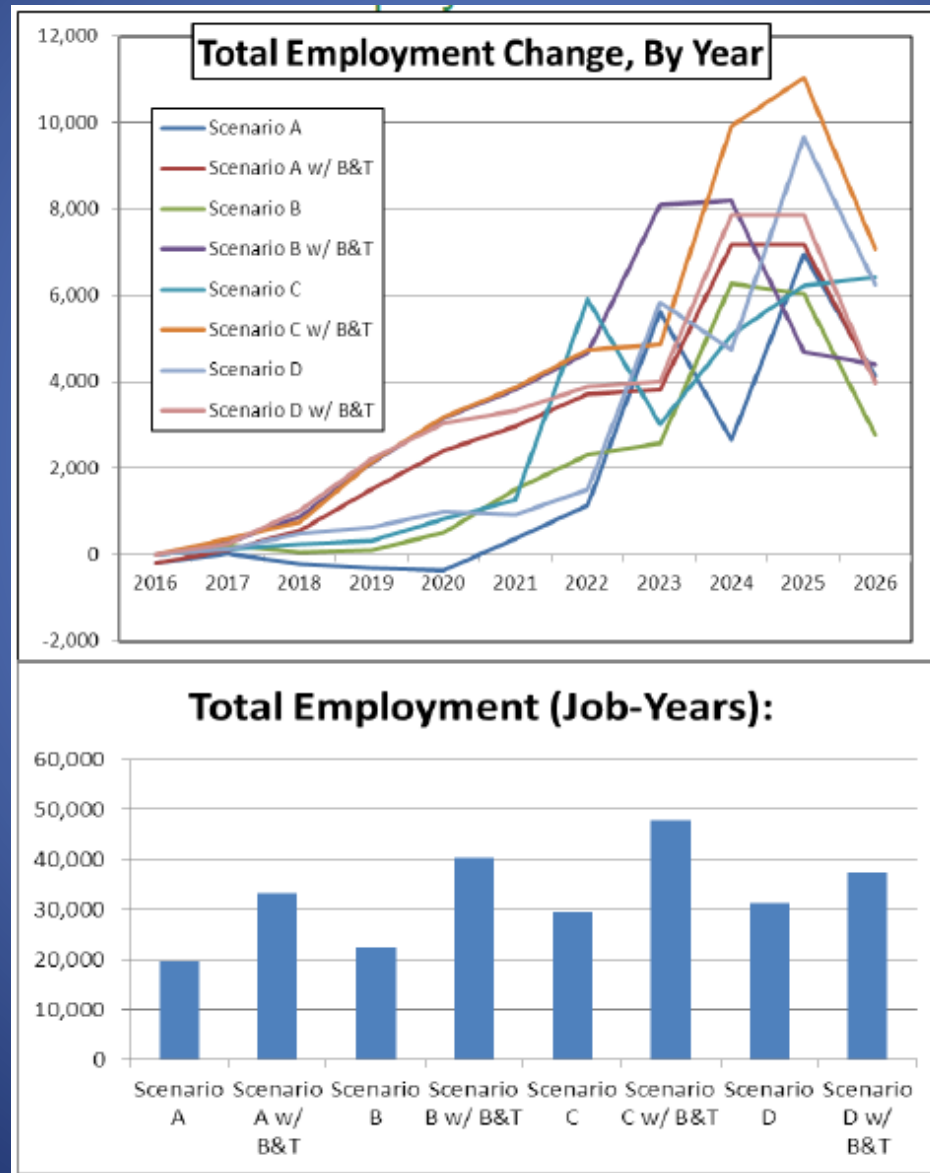
Courtesy, Life Cycle Associates Progress Report, October 2014

Maximum Cellulosic Scenario



Courtesy, Life Cycle Associates Progress Report, October 2014

A Clean Fuel Standard Creates Jobs



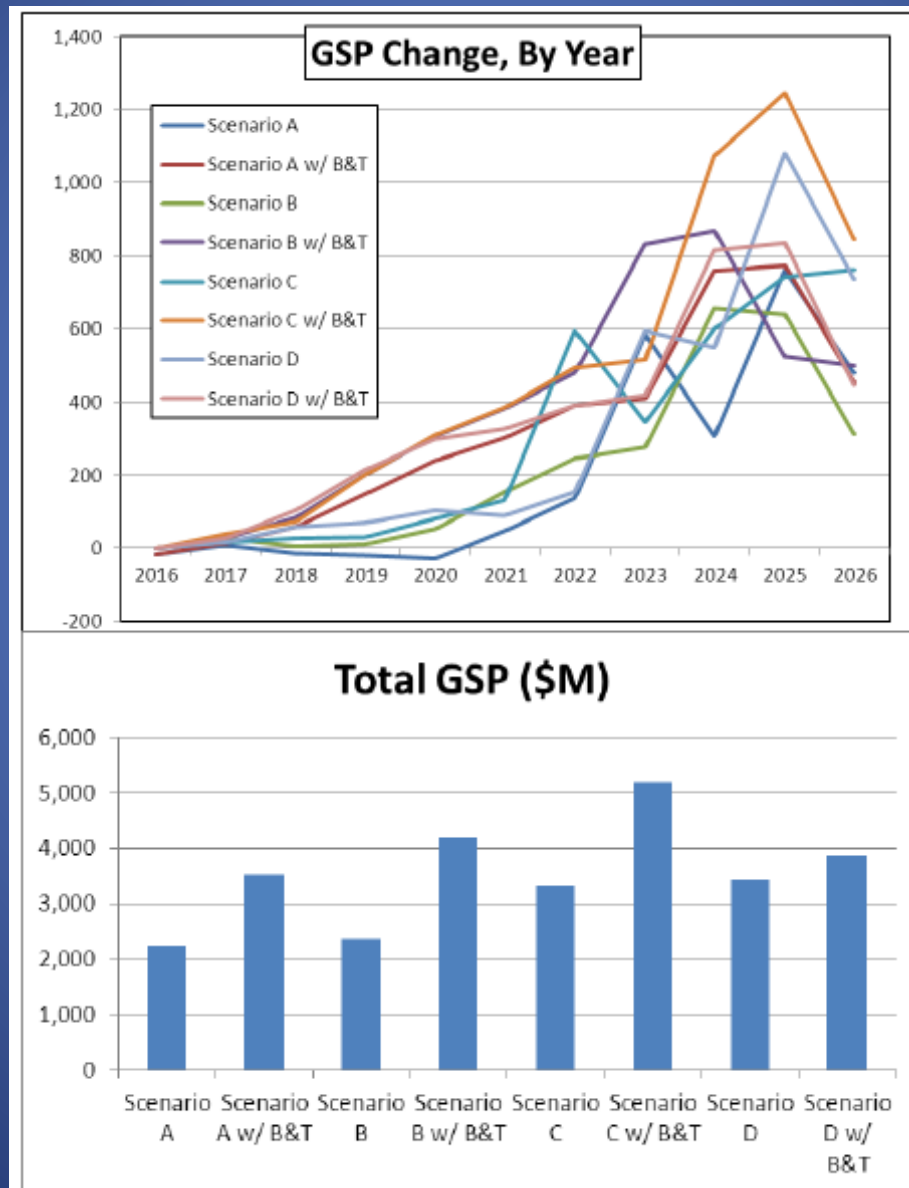
Courtesy, Life
Cycle
Associates
Progress
Report, October
2014

A Clean Fuel Standard Creates Jobs

Employment Impacts of Eight Scenarios, Jobs, Job Years

	Scenario A	Scenario A w/ B&T	Scenario B	Scenario B w/ B&T	Scenario C	Scenario C w/ B&T	Scenario D	Scenario D w/ B&T	
2016	-190	-190	-1	-1	-1	-1	-1	-1	
2017	26	108	229	271	122	364	122	259	
2018	-211	568	63	872	256	771	497	1,021	
2019	-318	1,517	93	2,127	312	2,140	636	2,213	
2020	-365	2,422	514	3,164	827	3,194	1,000	3,040	
2021	375	2,969	1,511	3,831	1,265	3,883	933	3,344	
2022	1,145	3,717	2,310	4,663	5,913	4,751	1,515	3,886	
2023	5,625	3,833	2,585	8,110	3,024	4,860	5,832	4,009	
2024	2,655	7,179	6,275	8,201	5,095	9,917	4,750	7,847	
2025	6,967	7,178	6,037	4,709	6,224	11,044	9,649	7,868	
2026	4,139	4,023	2,784	4,416	6,417	7,077	6,262	3,972	
2016-2026	19,846	33,323	22,400	40,363	29,454	48,000	31,194	37,458	

CFS = Economic Growth



Courtesy, Life
Cycle Associates
Progress Report,
October 2014

- Clean Fuels Standard drives supply chain growth and agricultural prosperity
- Pacific Coast Canola – illustrates triple benefits
 - Farmers
 - Crushing facility
 - Biofuel processing

Homegrown energy independence means more money for Washington farmers



By Matt Upmeyer
For the Capital Press

Published:
October 14, 2014 2:11PM



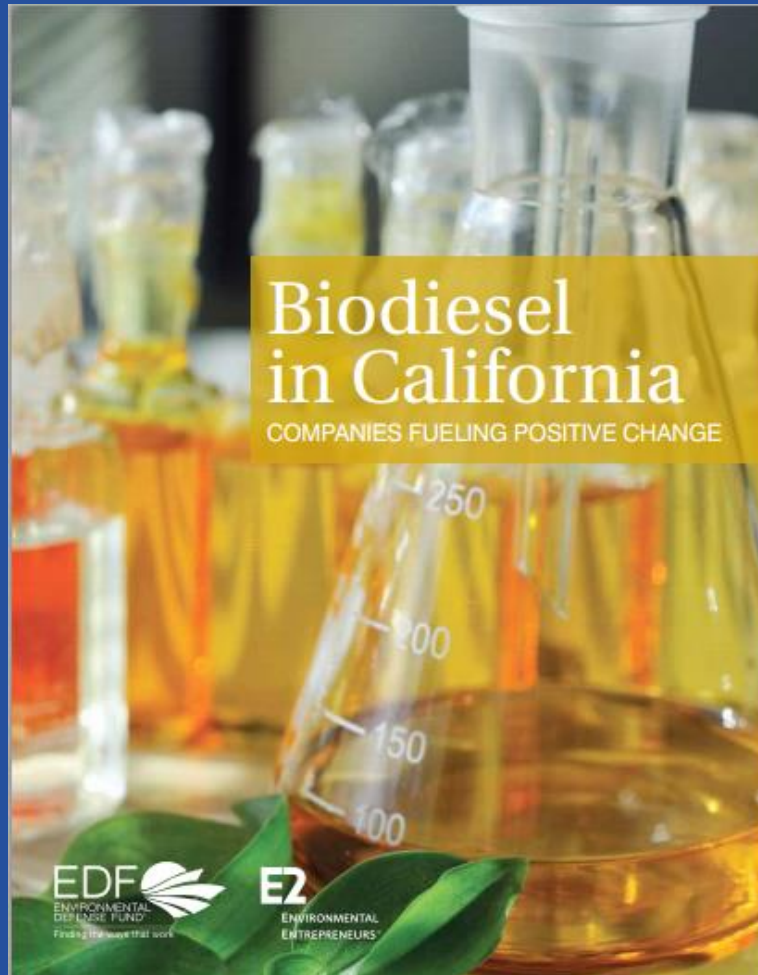
Matt Upmeyer

Most of the money spent on energy in Washington leaves the state. By having a clean energy standard, Washington can keep more of that money in-state.

Nearly all of the \$14 billion we spend annually on petroleum in Washington leaves the state. We have a golden opportunity to move a lot of those dollars to Washington farmers. By putting a new clean fuels standard in place, we can continue to build a thriving homegrown renewable fuels industry that encourages our farmers to grow more renewable fuels crops.

Pacific Coast Canola (PCC) owns and operates the first commercial-scale canola crushing facility west of the Rocky Mountains. Located in Warden, Wash., the plant provides competitive-wage jobs with comprehensive benefits to our 46 employees. Our oil is bought by food and biodiesel customers, while our

Study on CFS Shows successful growth at every step of the value chain



...many of their own stations and also partners with conventional station operators across the state to provide public access to biodiesel blends ranging from B5 to B100.

Collector

Yokayo Biofuels

STUDY Yokayo Biofuels is a company that its CEO, Kumar Plocher admits was built back-first. Plocher built a market, and then he collected and started producing. Currently, Yokayo produces 100,000 gallons of biodiesel/year, with plans to 700,000 gallons in the very near future. Yokayo citing example of the biodiesel industry because quietly vertically integrated and committed to the diet—the entire process, from feedstock to production of a finished biodiesel product, is all completed in Northern California. They use recycled restaurant fryer oil as their feedstock (they believe it is the most sustainable "starter oil" in the industry. As a fully-licensed "inedible grease hauler," they have three trucks that collect 900 restaurants and food service facilities. Plocher named Yokayo to be its current size and says over a decade the growth of the industry has been slow. He will soon be starting a nonprofit to educate the about biofuels and to teach mechanics how to (biodiesel-run cars and alter regular cars to be able to biodiesel. ■

Production

Crimson Renewable Energy, LP

CASE STUDY When it comes to biodiesel production in California, Crimson Renewable Energy, LP is leading the industry in production volume. Crimson's production facility in Bakersfield currently makes between 8-10 million gallons/year, but anticipates expanding to a 22-25 million gallons/year capacity, and is one of the largest of its kind in California. Crimson originally began production with soy bean oil feedstock in 2009, then redesigned the plant to be able to process multiple types of low-carbon feedstocks and began producing biodiesel again in 2011. The facility today runs entirely on used cooking oil, yellow grease, and corn oil from ethanol plants. Crimson doesn't collect their own feedstock, rather relying on a variety of suppliers such as renderers, ethanol plants that generate inedible corn oil from distiller's grains, and companies that specialize in used cooking oil from restaurants, hotels, cafeterias, etc. Though Crimson sells most of its biodiesel to the petroleum industry for blending with traditional diesel, they also sell to Propel Fuels, another company featured here. Crimson has roughly 30 permanent employees, with additional jobs for contractors. Crimson credits the LCFS for creating an environment where they can truly thrive and for putting the Golden State at the forefront of U.S. regulatory policy for greenhouse gas reduction and the American biodiesel industry. ■

"California's fuel policies support Yokayo's commitment to sustainable production of biodiesel from waste grease and keeping sales local to provide maximum benefit to the region."
Kumar Plocher, CEO, Yokayo Biofuels

"After 12 years in this industry, I'm especially excited about how the LCFS is driving demand for sustainable fuels, allowing the biodiesel industry to thrive."
Joe Gershan, Director of Sales & Marketing, Crimson Renewable Energy, LP

How should we measure success?

It should drive positive outcomes:

1. Reduction of carbon intensity for fuel mix.
2. Foster solid growth of alternative fuel supplies to petroleum.
3. Over compliance in carbon trading program in early years.

It should avoid negative outcomes:

1. Lower economic growth measured by GDP.
2. Slower growth in jobs as measured by unemployment rate.
3. Clear evidence that a CFS doesn't spike fuel prices.

What historical data suggests

It should drive positive outcomes:

- ✓ 1. Reduction of carbon intensity for fuel mix.
- ✓ 2. Foster solid growth of alternative fuel supplies to petroleum.
- ✓ 3. Over compliance in carbon trading program in early years.

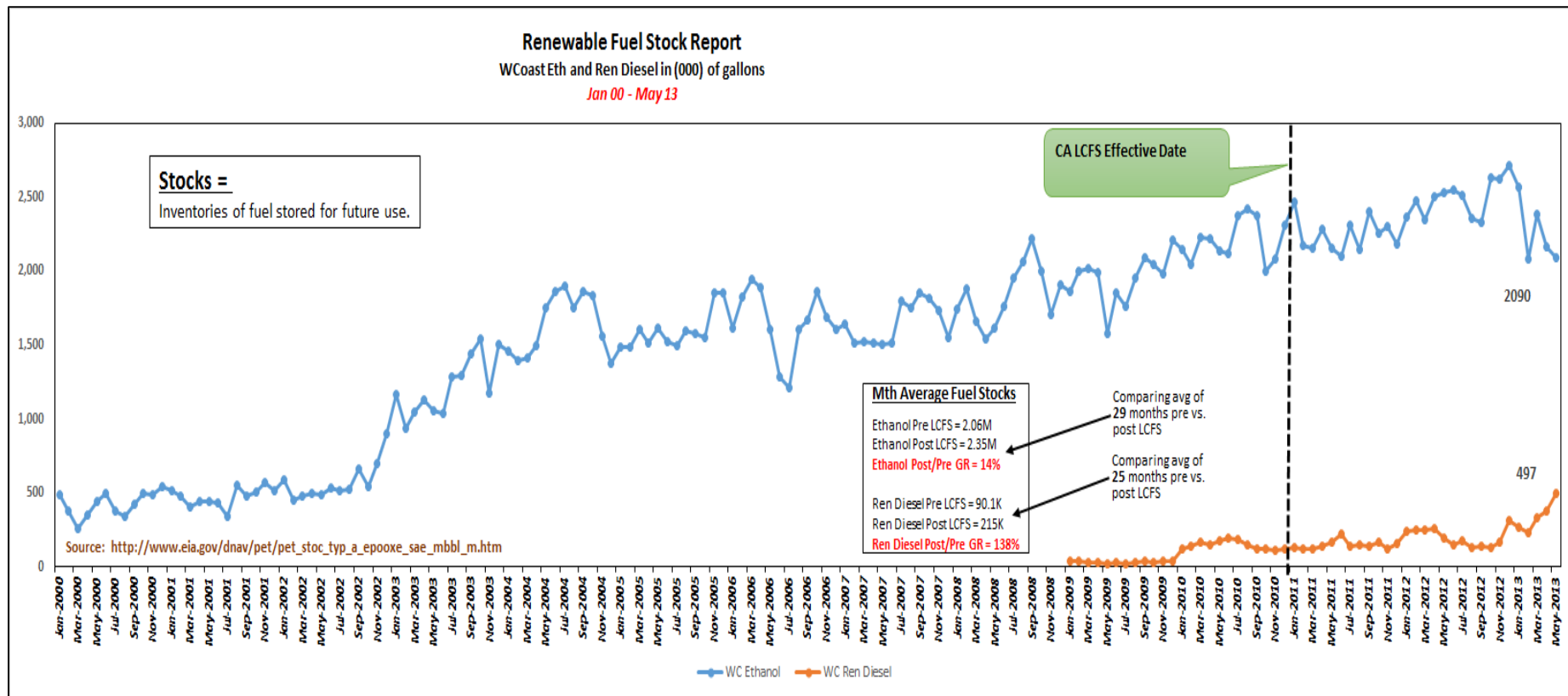
It should avoid negative outcomes:

- ✗ 1. Lower economic growth measured by GDP.
- ✗ 2. Slower growth in jobs as measured by unemployment rate.
- ✗ 3. Clear evidence that CFS doesn't spike fuel prices.

Growth in Alternative Fuel Supply

Conclusions

- California Ethanol stocks experienced a 14% growth rate in the 29 months after CA LCFS versus the prior 29 months.
- Renewable Diesel** stocks experienced a **138% growth rate in the 25 months** after CA LCFS versus the prior 25 months.

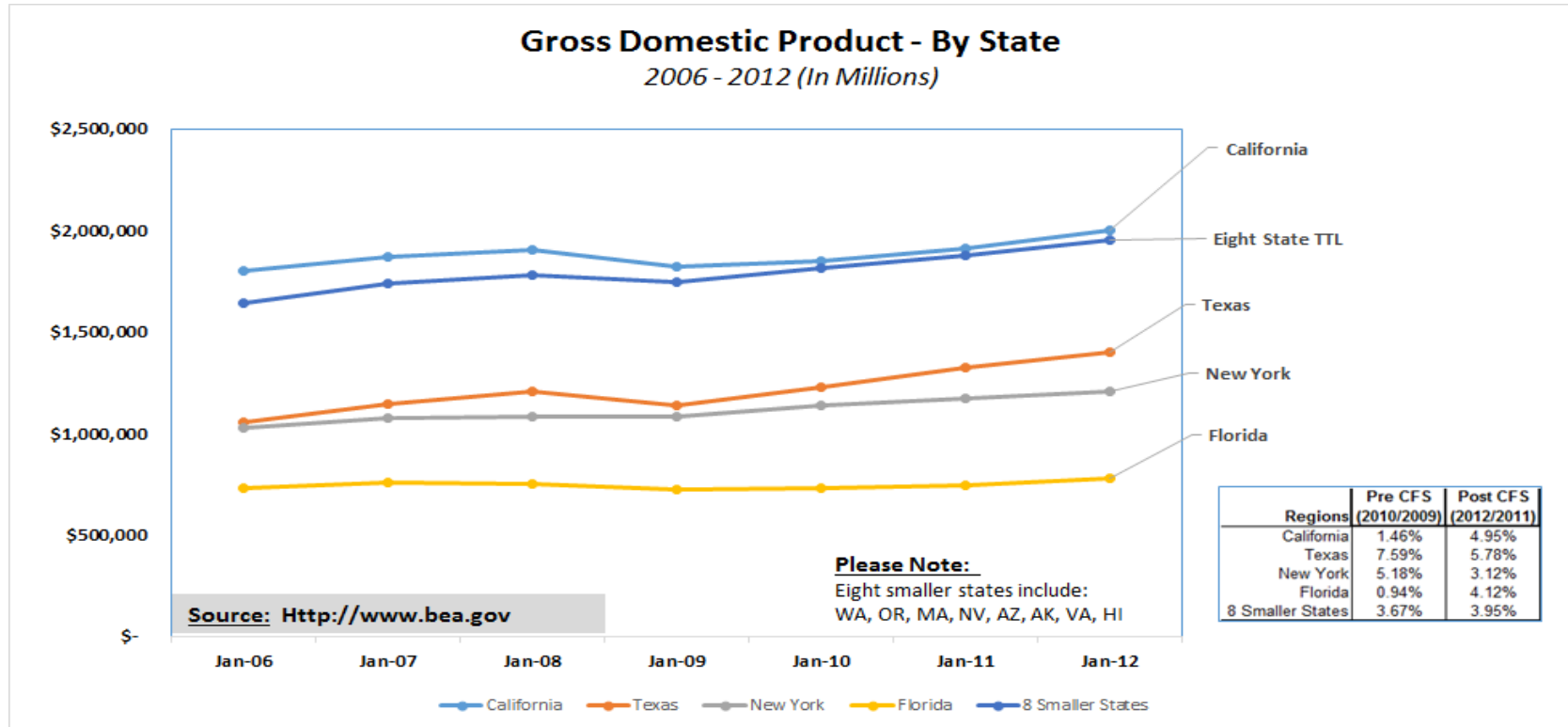


Courtesy, John MacLean, December 2013

Lower Economic Growth?

Summary:

- Gross Domestic Product or “GDP” measures economic output for a region or a country.
- We looked at GDP growth across 4 major states & 8 smaller ones to compare performance.



Observations/Conclusions

- California is a massive state with a huge economy but still grew GDP by 4.95% in 2012.
- This 4.95% GDP growth is one of the highest surveyed only bested by Texas.

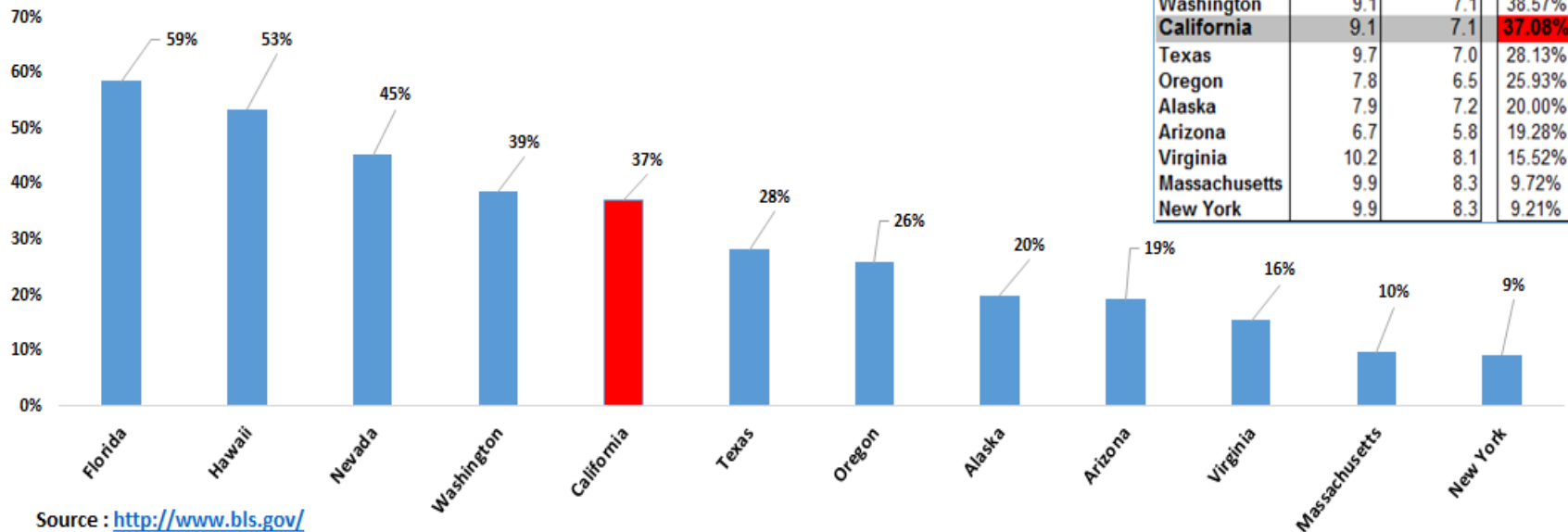
No clear impact on jobs

Summary:

- Unemployment rates are closely watched to determine the health of a regional economy.
- We looked at Unemployment rates across **12 states** to compare performance post LCFS.

% Drop in Unemployment rate - By State

January 2011 - August 2013



Observations/Conclusions

- All states surveyed enjoyed drops in unemployment as we moved away from recession.
- California held it's own with a 37% drop **which is better then 7 of the other 12 states.**

The Lynchpin

Summary

- Another way to see if California's CFS has had a material impact on prices is to look at it from the perspective of credits and deficits.
- California Reformulated Gasoline Blend stock for Oxygenate Blending (CARBOB) generated about 373,000 deficits in 2011 and 724,000 in 2012.
- For fuel sales we had 13.9 and 13.75 billion gallons of gas sold in 2011/2012 respectively.

	Price/G impact based on Avg. RIN Prices	
	2011	2012
Deficits	373,000	724,000
Real RIN Price	\$ 16	\$ 16
	\$ 5,968,000	\$ 11,584,000
Gas volume	13,900,000,000	13,750,000,000
Price/Gallon	\$ 0.0004	\$ 0.0008



- As this table indicates, with an average RIN price of \$16 or less in 2011/12, the Price/G impact is < 1/15th of 1 cent!

- For regulated parties to experience a \$.01/G impact for LCFS RIN prices would've had to be between \$190 & \$386 in 2011 and 2012. Not even close!



	Price/G impact based on Hypothetical RIN Prices	
	2011	2012
Deficits	373,000	724,000
Hypth. RIN Price	\$ 386	\$ 190
	\$ 143,978,000	\$ 137,560,000
Gas volume	13,900,000,000	13,750,000,000
Price/Gallon	\$ 0.010	\$ 0.010

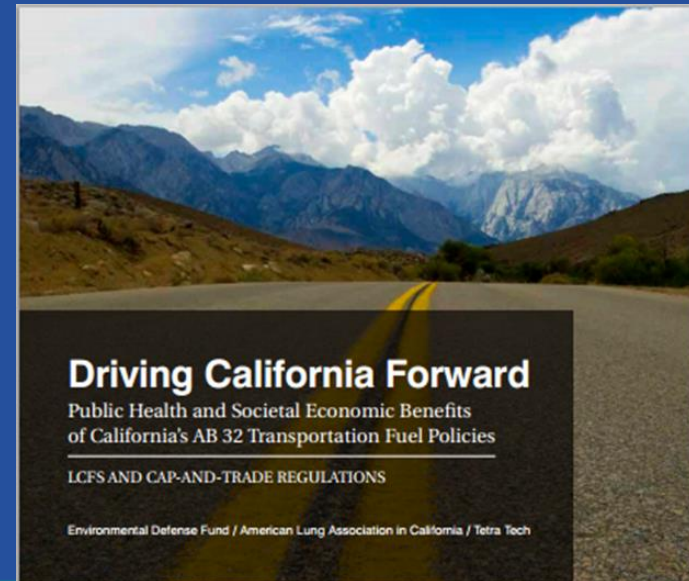
Conclusions

1. We are almost 3 years in for California's LCFS and evidence clearly show it's generating the kinds of demand for alternative fuels needed to drive scale in this industry.
 - i. This directly drives the scale needed for advanced fuels for aviation and other sectors.
2. So far there are **zero indications** that California's LCFS has created fuel price spikes and negatively impacted economic growth or jobs in the state.
3. California's economy has been through turmoil over the last several years like other states but not due to the rollout of the LCFS in 2011.

Study: California's AB 32 transportation policies will save money

Implementation of LCFS and C&T will result in avoided costs of \$23.1 billion by 2025 due to:

- Avoided public health costs (\$8.3 billion)
- Avoided fossil fuel dependence costs (\$7.9 billion)
- Avoided climate change-related costs (\$6.9 billion)
- Courtesy, EDF, ALA, TetraTech



Other Policy Priorities

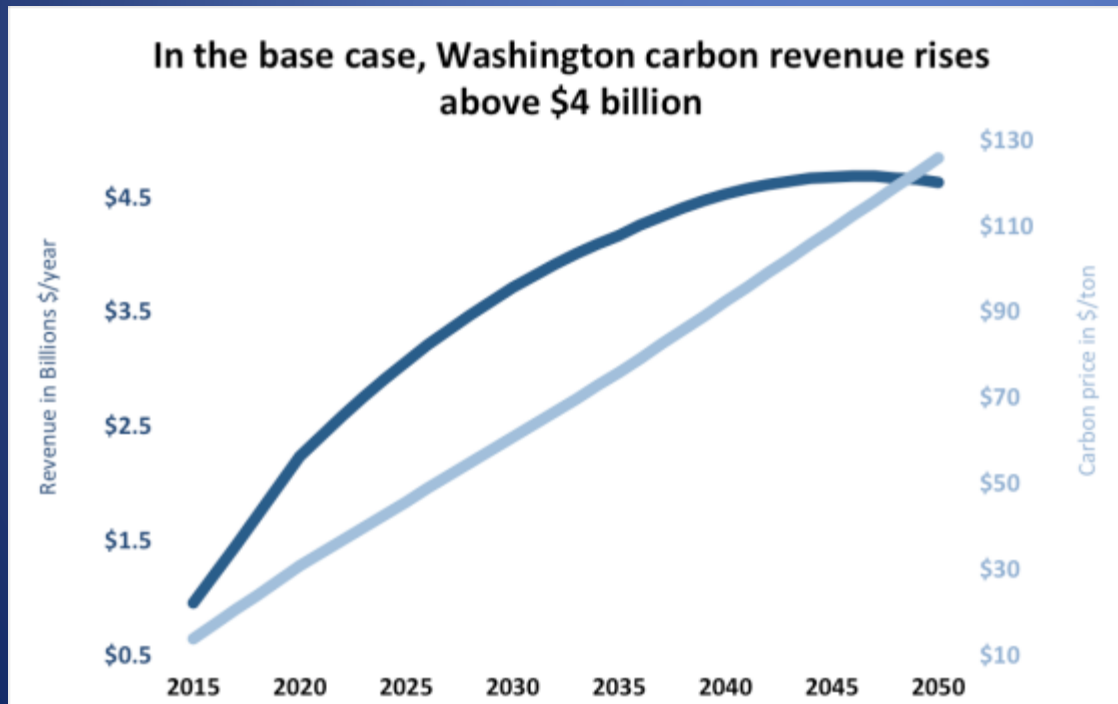
- Continued R&D Leadership
- Incentives supporting scale level construction
 - Revolving loan funds; loan guarantees
 - Direct support for infrastructure investments
 - Support for feedstock production and processing
 - Use Gov't purchasing authority to build markets
- Key Question with incentives: \$\$\$\$?



Other Policy Priorities

Price and Limit Carbon Pollution

- Create level playing field
- Create significant funding for solutions



Courtesy, Sightline
Institute, October 2014

Join Us!

CLEAN FUELS JOBS

HOME

LEARN MORE

MYTH/FACTS

ADD YOUR BIZ/ORG/OFFICE

NEWS

TAKE ACTION



Washington Coalition for Clean Fuels Jobs

LEARN MORE

<http://www.cleanfuelsjobs.org/>

66 Government leaders voiced support for clean fuels standard, Sept. 2014

<http://www.cleanfuelsjobs.org/>

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Good Company
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TransMessis Columbia
Plateau
Tutoring Wonders, LLC
Whole Energy

WASHINGTON BUSINESSES SUPPORT A CLEAN FUELS STANDARD



Protect our employees, customers,
and families from air pollution.



Spur innovation in Washington's clean
energy economy and create jobs.



Promote fuel choice to
reduce reliance on oil.

Join Us!



CLEAN FUELS WORK

A coalition of **Oregon** business and civic leaders committed to maximizing the economic potential of clean fuels. We're dedicated to protecting jobs for all **Oregonians** and fueling our economy.

<http://CleanFuelsWork.com/>

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